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Where it counts

ISSUE 46

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IT'S GREEN FOR GO!



IN A YEAR OF PERCEIVED DOOM AND GLOOM, WE'VE EXCEEDED ALL EXPECTATIONS

BY MIKE GREEFE

CEO GREEFF CHRISTIE'S INTERNATIONAL REAL ESTATE

here's been a lot of concern and talk about dwindling activity in the property market during 2020, however, at Greeff Christie's International Real Estate. it's been quite the opposite - things have been growing - in fact October saw us achieve

higher sales figures than in any other month in our entire 20-year history. And, since hard lockdown ended at the start of June, we've achieved sales figures of R1.988 billion.

Initially most of the sales activity occurred in the under R5 million selling price bracket, with the R5 million + sales making up only 5%, but over September and October, sales of R5 million + grew to comprise 30% of the total turnover for the group.

Our goal for 2020 was to make 500 sales for the year. To this end, we ran the #Road to 500 campaign on our social media platforms. This was a fun, yet professional way to introduce our clients to our biggest assets – our agents and brokers. The campaign exceeded our expectations and at the time of writing this, we are sitting on 800 sales for the year, in spite of lockdown restrictions and what was perceived as a dampening of buyer appetite. Now we believe it's not impossible that we achieve 1 000 sales by the end of 2020.

Another massively positive factor is that while many companies have shut their doors due to the pandemic, Greeff Christie's International Real Estate not only retained all our staff, but also experienced huge growth; we now boast a 250-strong sales team and have 20 offices strategically placed across the Western Cape. (See the list of offices on our contents page overleaf). While we are increasing our footprint, we remain a Cape-based niche brand, specialising in all that we do.

Since our inception as a one-man agency started by me from my dining room table at home, Greeff Properties has always begun and ended with service as the constant. We may have grown, but we still think of ourselves as a boutique company, in that management is always available with an open door to help make decisions and offer expertise and support to brokers and agents. Most importantly, we are always focused on you, the client. This means we have every ingredient for the successful sales of our clients' properties as well as the capacity and overall goal of maintaining our client relations and we are proud to be a company that people return to time and again as the years pass.

Building a reputable real estate company is about a lot of things, but essentially its success rests on two key pillars – sales and marketing. To this end we pride ourselves on attracting and hiring the top performing real estate brokers and agents in the current market, and then supporting them with up-to-the minute industry training and finely-tuned proven marketing strategies. This includes all-important digital marketing and keeping abreast of developments in a sector where advances are made in exponential leaps and bounds. Our affiliation to global property giant Christie's International Real Estate means we are able to access state-of-the art marketing and media technology and we've invested heavily in onboarding all of our brokers and agents onto the Christie's global CRM hub, which means they are part of an international team of real estate specialists providing maximum opportunities to showcase our clients' properties to qualified buyers, and in so doing, achieve the best possible selling prices.

Our brokers and agents are all experts in their areas and are backed by years of training, knowledge, research and technology. They will work to get the best possible price for your property with the goal of maintaining and optimising on the value of what is invariably your most prized asset. This will always be our priority.

I thank all of our clients and friends and of course, our wonderful agents and brokers as well as the members of our management and admin teams for their loyalty and support.

Have a blessed holiday season.

Mike Greeff



We are thrilled to announce that **Greeff Christie's International** Real Estate has won the title of Best Real Estate Agency Marketing South Africa 2020-2021 in the Africa and Arabia Property Awards.

To be presented with one of the Africa & Arabia Property Awards, as part of the International Property Awards, is highly prestigious and widely recognised across the globe. This year a total of 25 countries from across both regions were represented. All of the entries for these countries were rigorously assessed by members of the judging panel over four separate sessions.







Property OUTLOOK By Mike Greeff

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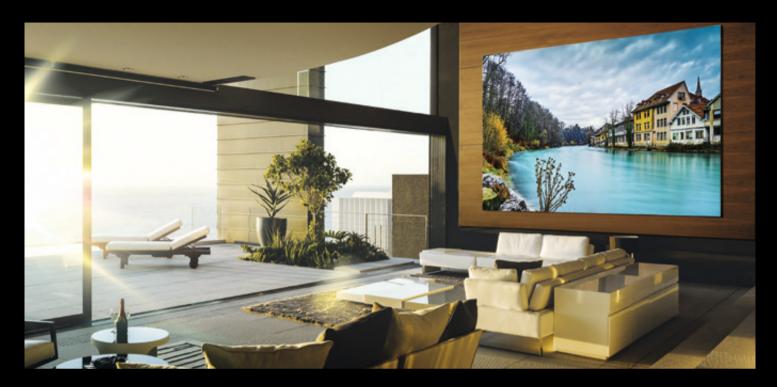
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SAMSUNG



The Wall

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The Wall is a next-generation display, delivering a revolutionary visual experience.

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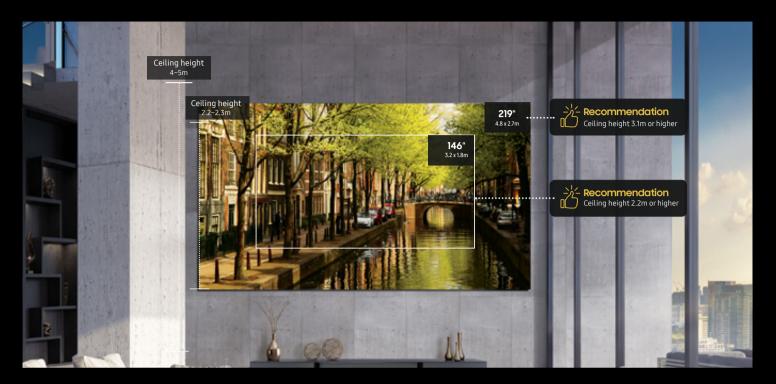
The Wall seamlessly blends into its surroundings with a slim, bezel-less design. It's a modern look, eliminating anything that is unnecessary. In a home where you have ultimate control, this means you see only what you want to see.



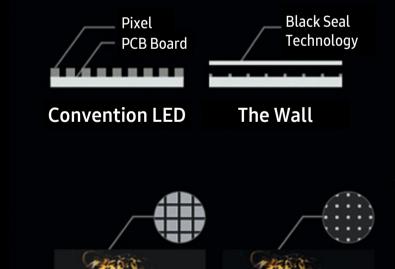
Yourwall, yourway

Never turn off your taste. Going beyond the conventional display, two distinct modes allow The Wall to become a digital canvas to watch your favourites and exhibit your personal extremes require a compatible tablet remote, provided by a 3rd party, to operate.





- *Recommended size based on 16:9 conventional TV screen ratio.
- *This guide is to help your understanding and is subject to change according to the actual installation environment. For more details, please check with your salesperson or service provider.



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 - Concept and proposals
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 - Product recommendations
 - Interior decorating/wall paper



HOW TO SCAN A QR CODE



STEP 1 – Open your smartphone's camera app

STEP 2 – Point camera over QR

STEP 3 – Click on the link that pops up on your phone











Idyllic 'Palm House' offers a unique investment in history







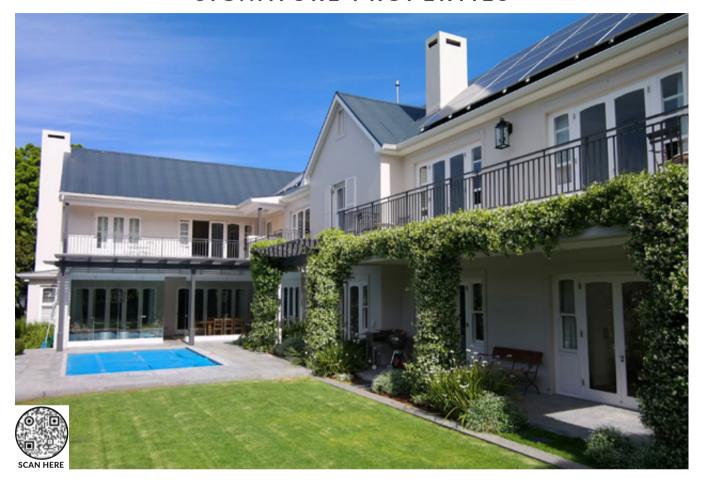
WYNBERG UPPER

R27 000 000

Web Ref No 4197459 Land Size 4 038m² Beds 17 Parking 10-15 Set on an impressive 4 038m², Palm House is an exceptional property designed by a protégé of renowned architect Sir Herbert Baker in the early 1920s and is situated in Wynberg Upper. The grand driveway lined with majestic palm trees sets the tone for this oasis in the city. Palm House consists of a three-storey manor and three additional cottages. Serving as a very successful and well-established guest house, Palm House presents an opportunity to invest in a tranquil retreat, in perfect condition, having been recently and lovingly restored to its original splendour.

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The epitome of style and elegance in a secure, gated estate







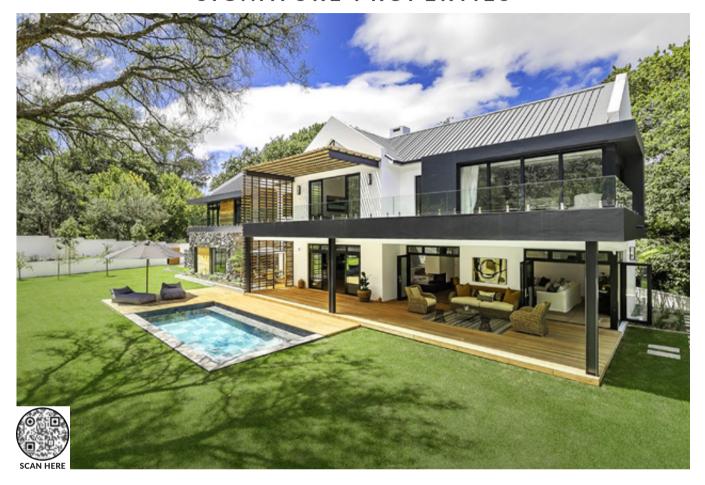
CLAREMONT UPPER

R33 500 000

Web Ref No 3841122 Beds 6 Baths 5 Garages 1 Parking 6 Receptions 6 Luxurious finishes combine with stunning views. Two TV rooms and a further entertainer's room with fireplace. The large dining room opens out to a deep terrace with glass stacked doors, to the exquisite garden and pool area. The beautifully designed kitchen includes a temperature-controlled wine cellar. Two guest bedrooms with bathroom downstairs, both open to the garden. An upstairs pyjama lounge and two study/workstations lead to four further well-appointed bedrooms, all with full en suites. The main bedroom boasts unsurpassed mountain views and designer bathroom, with wraparound balcony and a shower. Additional features include underfloor heating, air conditioning or ceiling fans, high-tech security, parking for six cars and a workshop, plus a filtration system and computerised irrigation.

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Chic with a wow factor







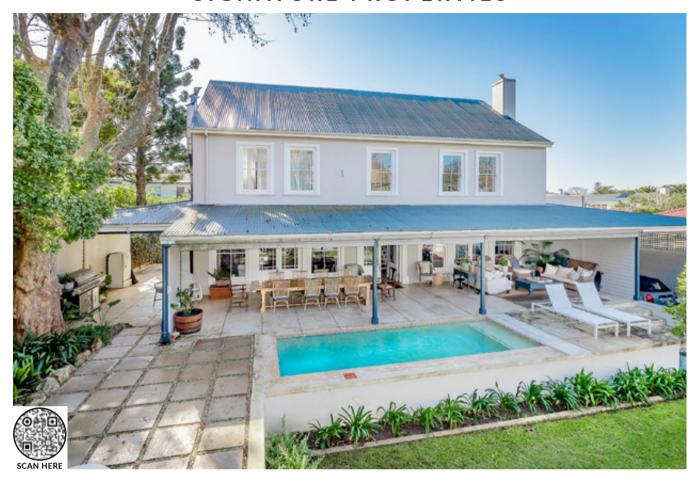
CONSTANTIA UPPER

R19 950 000 Plus VAT. NO transfer duty

Web Ref No 3987954 Beds 4 Baths 4.5 Garages 2 Receptions 4 Study Staff suite This spectacular newly-built contemporary masterpiece set on 2 000m² of landscaped garden in prime Hohenort boasts a combination of light and space that filters through the high-ceiling windows and glass doors. Downstairs offers formal and informal lounges and a study – all open onto the patio, garden and pool with serene north-facing mountain views. The pyjama lounge and upstairs suites open to a balcony with a view overlooking the garden. The property has a shared borehole with off-the-grid water purification system and auto-irrigation systems. Security systems include an electric fence, cameras, motion detectors and beams. The benefits are too numerous and spectacular to mention.

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Provençal farmhouse at its best







NEWLANDS

R11 500 000

Web Ref No 4117229 Beds 5 Baths 3.5 Parking 3 Garages 2 Receptions 3 Pool Architect Jeanne du Toit has created a magnificent home full of authentic charm and attention to detail. Situated in the sought-after Hiddingh estate in Newlands, close to all amenities and Southern Suburbs schools. Everything about the home boasts generosity of proportions: an entertainer's dream with large expansive and multiple dining and seating options, and a Block-and-Chisel-styled kitchen with oversized butcher's block. Custom-built, large sash windows and French doors with extra height ceilings and a double-volume central staircase leading to the bedrooms upstairs. A walk-in wine cellar, thermostat regulated with industrial refrigeration. The master bedroom boasts its own little lounge and gas fireplace, open-trussed ceiling, windows that reach into the ceiling, en suite bathroom and private patio.

Donna Norgarb - 071 602 7518 - donna@greeff.co.za



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GO ON, GET FESTIV



GET YOUR GIFTING ON AT CAVENDISH SQUARE.

> PHOTOGRAPHY BY HEDI LAMPERT



Encrusted in rainbow coloured beads, these earrings will jazz up the plainest moments. R200 from Lovisa.

Image sourced from www.lovisajewellery.co.za



Paperclips R24.95 and have fresh fun with these Fruit Slice Pens - they look good, have a comfortable grip and a super-fine nib. R19.95. All from Yokico.

CAVENDISH SQUARE





Deck yourself out in a woven necklace by Hoop R300 from **The Space**.



BACK TO SCHOOL OR PLANNING A ROAD TRIP? This cute Kipling backpack has

space for everything. R2 899.95 from **Frasers**.

ONE TO ADORE

Handmade mosaic bag made with love. R899 Tribute.



CANDLELIGHT SUPPERS

Balmy nights under the stars call for these covetable, natural material, outdoor candle lanterns.

Priced from: R155 to R445 at Biggie Best. Image supplied



GOLDEN PEAR

Crumble this delicious fruit right under the tap to create a mound of cardamom, sandalwood, fresh pear and clove scented bubbles. Instant Christmas cheer. R95 from Lush.

Image supplied



ALL THE ITEMS ON THESE PAGES ARE AVAILABLE FROM CAVENDISH SQUARE / www.cavendish.co.za

SOMETHING BORROWED

The best way to eat is to share and the same goes for recipes.

SWEET TAHINI ROLLS

From the cookbook everyone's talking about – Falastin, by Sami Tamimi – these buns are redolent with cinnamon, but with their sweet tahini filling, and sesame seed topping, they have an irresistibly nutty, halvah flavour. I gave the recipe a try and the results were spectacular. I couldn't not share.

Makes 10

INGREDIENTS

DOUGH

- + Fast acting yeast, 7.5ml
- Castor sugar, 5ml
- + Full cream milk, warmed 110ml
- + Flour, 300g (extra for dusting)
- + Butter, melted, 75g
- + Egg, lightly beaten, 1
- + Salt, 2.5ml

FILLING

- + Castor sugar, 100g
- + Cinnamon, 5ml
- + Tahini, 120g

TOPPING

- + Egg yolk, 1
- + Sesame seeds, 1 Tbs

METHOD

To make the dough, combine yeast, sugar and tepid milk in a bowl, cover with a dish cloth and leave for 5 minutes to become frothy.

Once the yeast had activated, I confess, I combined all the dough ingredients in my bread machine, set the menu to "dough" and the kneading and rising was executed with the usual excellent result.

If you do not have a bread machine, place the flour and salt into the bowl of a free-standing mixer with the dough hook in place. Turn slowly while you pour in the yeast mixture, then melted butter and mix for one minute. Add the egg, increase speed to medium for 5 minutes. Place dough in an oiled bowl, cover with a dish cloth and allow to rise until doubled in size. About an hour.

Set your oven to fan 160 degrees C.

Combine sugar and cinnamon in a small bowl.

Once dough has risen in either the bread machine or your bowl, place it on a lightly floured surface and roll into a rectangle about 35 x 50cm. Drizzle tahini over the dough and spread it to cover the surface using the back of a spoon. Leave a 1cm border at the shorter ends.

Sprinkle cinnamon and sugar over entire surface. Leave for 10 minutes.

Starting from the long side, roll dough away from you to form a sausages. Trim edges and slice into 10 equal rounds.

Place buns 2 to 3cm apart on a baking tray lined with baking parchment. Shape a little by pressing the outer circles down so the middle forms a little peak. Cover with a clean, damp dish cloth and leave for 15 minutes. Brush tops and sides of buns with beaten egg yolk and sprinkle with sesame seeds.

Bake on the middle shelf for 18-20 minutes.

PHOTOGRAPHY BY HEDI LAMPERT STYLING AND PRODUCTION BY ALISON BODENSTEIN AND HEDI LAMPERT



LUXURY CRÈME PÂTISSIÈRE APPLE TART

This recipe was shared with me by the highly talented Cape Town-based caterer, Alison Bodenstein, whose culinary offerings never fail to impress. (I added my own wicked little touch to the crème pâtissière.)

Serves 8

INGREDIENTS

PASTRY

- + Flour, 170g
- + Salt, 2ml
- + Icing sugar, 50g
- + Butter, 100g
- + Egg yolk, 1
- + Cold water, 2 tsp

CRÈME PÂTISSIÈRE

- + Milk, 500ml
- + Sugar, 100ml
- Egg yolks, 6
- + Cornflour, 75ml
- + Vanilla essence, 5ml
- + Pinch of salt
- + Butter 30ml

FILLING

- + Apples, 8 medium
- + Brown sugar 15ml
- Cinnamon for dusting
- Honey, 15ml
- + Apricot jam, 15ml

METHOD

MAKING THE PASTRY Set oven to 200 degrees C.

Rub butter into sifted dry ingredients, add egg yolk and water and combine into a dough. Shape into a ball, wrap in clingfilm and refrigerate for 20 minutes.

Roll out dough to fit bottom and sides of a greased 26cm or 28cm round baking pan or pie dish. This is best done by placing the ball of dough between two sheets of baking paper. Once rolled flat, gently peel away the top sheet, slide your hand under the bottom sheet and flip the dough over - quickly - into the baking pan, then press to fit. Bake blind for 15 minutes, then remove from the oven lift off your blind baking covering and baking weights and place the uncovered pastry shell back in the oven for 8 minutes. Remove from oven and set aside.

PREPARING THE CRÈME PÂTISSIÈRE Gently heat milk in a saucepan on the stovetop until just beginning to scald. Remove from heat.

Beat together egg yolks and sugar on a high setting and gradually add the cornflour and salt.

Whisk 60ml of the warmed milk into the egg yolk-sugar mixture.

Pour the egg mixture, in a thin stream, into the remaining milk, in the saucepan, whisking all the time.

Cook over a medium heat, continuously whisking until well thickened. Add vanilla essence and butter and whisk well to combine. Set aside until needed. Place clingfilm on the surface of your custard to stop a skin from forming.

NOW, FOR THE APPLE FILLING...
Peel, core and slice the apples and
steam until soft. Mix with brown sugar.

Fill the pastry case with crème pâtissière. Arrange steamed apples on top, sprinkle with cinnamon, drizzle with warmed honey and glaze with melted apricot jam. Scrumptious warm or cool or even rewarmed for 10 minutes in a 180 C oven.



BEST RUSKS

Another Alison Bodenstein classic. Easy and delicious. Makes 50

METHOD

Set oven to 170 C.

Combine all the dry ingredients. Beat





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PREPARE TO BE SURPRISED, NO SCRAP THAT, PREPARE TO BE WOWED!

BY HEDI LAMPERT

The new Mazda CX-5 has been designed to create an emotional connection between driver, passengers and the car. This is the engineer's vision for the SUV that's giving others in its class, particularly the pricier premium models, a run for their money – literally.

Priced from R437 900, the Mazda CX-5 offers a level of luxury, features and driveability at a price that can't be beaten.

Forget all you think you know about the brand, cast from your mind the old and jaded associations you may have with that little Mazda your best friend or boyfriend drove back when you were in your twenties. Taking its place in the compact crossover sector, the new Mazda CX-5 is an SUV worth a second look. Car Magazine called it "Well equipped, purposefully styled and dynamically engaging".

At first glance there's no denying, it's a really good looking car, with bodywork sculpted to perfection. The new lines are bolder, the details considered and memorable, like the slashed headlights and the shield shaped grill – bigger and more of a statement than previous models. And, not forgetting the newly designed alloy wheels. There's also the striking new Crystal Red body paint.

But, open the door and sit at the wheel – now we're talking... the luxury in the generously proportioned interior is palpable; huggingly comfortable seats in the plushest, stitched leather, the sleek lines of the dashboard and classy console. Then there's the MZD connect infotainment system – it puts technology at your fingertips with all the connectivity you need. Access your apps, contacts and more with Apple CarPlay™ and Android Auto™.

When it comes to driving dynamics the Mazda CX-5 purrs with a 2.0 litre SKYACTIV engine. This technology introduces G-Vectoring Control (GVC). Essentially your engine becomes attuned to your driving style by controlling the engine torque. Using your steering and acceleration, G-Vectoring Control (GVC) improves the handling for you the driver and the quality of the ride for your passengers when you're cornering. It's all part of Mazda's philosophy of KODO or soul of motion. The creators of this car want you to feel that all is well with the world and you're exactly where you're meant to be from the moment your finger's brush across the steering wheel.

It's truly emotional stuff. Go on give it a test drive. You're going to be moved.

Test Drive the Mazda CX-5 at the new Mazda Mekor in Claremont, now perfectly positioned for your convenience corner Main Road and Stanhope Road. ■

Mazda has established a dynamic new presence in the heart of the Southern Suburbs with this new Mekor owned dealership. Managing Director of Mekor Mazda, Chris Scoble believes that opening a new dealership in the challenging 2020 climate shows just how much belief there is in the Mazda brand. "They're challenging the traditional luxury SUVs by demonstrating that you can drive in unsurpassed luxury in a brand new Mazda CX-5 with top specs for the price of perhaps an eight-year old, used, traditional luxury brand vehicle," he says.

"Moving to Claremont means bringing the brand to where the market is," adds Chris. "We want our customers to visit our showroom and sit in the car to feel the difference for themselves. It's a car that must be experienced."

The new central location also offers convenience in terms of after-sales service, with which the Mekor name has become synonymous. "It's about engaging with a company with heart – we're not a soulless corporate, Mekor is a Cape Town born and bred family business," says Chris.



You'll find Mekor Mazda, Suzuki and Honda Cnr Main and, Stanhope Rds, Claremont, Cape Town, 7801 | Phone: 021 110 0162





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CONSTANTIA UPPER

R32 000 000

Web Ref No 4156613 Beds 4 Baths 3.5 Garages 4 Receptions 4 Studies 2 Separate Cottage Staff suite This distinctive homestead with extra-high ceilings, four well-proportioned bedrooms, study and open-flow reception rooms has been built with emphasis on quality and comfort. Entertain outdoors on the expansive all-seasons entertainment patio with dining and informal sitting areas. Additional features are the stone-clad walls, engineered oak flooring, Italian wood-burning fireplace, underfloor heating, water storage tanks and borehole with magnificent fynbos garden. Added bonus is the separate cottage or work-from-home office with attached gym and sauna. A guardhouse leads to a sweeping driveway with access to each of the four homes on the estate. Your security is ensured with 24-hour guards and thermal cameras. Surrounded by green belts for country walks and close to the village centre for your convenience.

Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za

GREEFF CHRISTIE'S







Beyond excellence with sweeping views

Spectacular family home designed by present owner in collaboration with architect Jane Baldwin. This north-facing Constantia residence in a tree-lined crescent is in a class of its own. Offering a level of comfort and exclusivity seldom found, this stunning home is perfect for memorable entertaining and comfortable family living with sweeping mountain and valley views. Showcasing exquisite features and high-quality interior finishes throughout, the property offers an exceptional lifestyle, which provides stylish and comfortable indoor/outdoor living, perfect for entertaining family and friends.

• CONSTANTIA UPPER R29 000 000 Web Ref No 3884555 • Beds 6 • Baths 6 • Garages 2 • Receptions 3 • Staff suite Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za







Desirable Provençal-style home

An inviting pathway with stepping-stones and pebbles, lined on either side by roses, welcomes you to this stunning Provençal-style home. Nestled under an ancient swamp cypress tree, in a lush, private garden with borehole water, this north-facing home has been built with style and flair. Highlights are the high ceilings, broad skirting, exposed brick feature walls, American shutters, stacked doors, bespoke light fittings, under-floor heating and an open fireplace, plus aircons in all bedrooms. An easy flow between the spacious reception rooms to an expansive all-seasons covered veranda, plus excellent security all add appeal.

● CONSTANTIA UPPER R12 950 000 Web Ref No 4419874 • Beds 4 • Baths 4.5 • Garages 2 • Receptions 3 • Study Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za







Classic meets contemporary

Set in an elevated position on over two magnificent acres, enjoying optimal privacy and security, with breathtaking panoramic views of Table Mountain, the valley and sea towards the Hottentots Holland Mountains, with selection of private view terraces, patios and balconies. The living spaces flow effortlessly onto a stunning terrace to a classically-designed swimmer's pool from which to enjoy the lush parklike gardens and the evening light as the sun sets. The home also boasts a state-of-the-art security system for your peace of mind.

CONSTANTIA UPPER R27 500 000 Web Ref No 4030249 • Beds 6 • Baths 5.5 • Garages 3 • Receptions 4

Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za







Exclusive gated estate

Warbler's Grove comprises eight luxury homes set in a secure cul-de-sac with 24-hour security at the street entry. This well-built, north-facing double storey is a classic, offering quality finishes throughout. Generously proportioned rooms, high ceilings, deep cornices and skirting boards, bamboo flooring in reception areas and large porcelain tiles in bathrooms. A pool, with wooden deck for sunbathing, embraces the magnificent north-facing mountain views. There is a large pool room/games room with a diversity of options. Perfectly sized garden for easy maintenance – use of estate's borehole water one hour per day.

• CONSTANTIA UPPER R19 500 000 Web Ref No 4394754 • Beds 4 • Baths 5.5 • Garages 2 • Receptions 3 • Study • Pool Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za

GREEFF CHRISTIE'S







New development, two bespoke homes

Three Picardie Avenue is a gorgeous new development of two homes by Kingshill development group. Set in a prime location in the sought-after Avenues of Constantia Upper, the properties offer a secure, elegant easy-living lifestyle. Embracing magnificent north-facing mountain views, Three Picardie Avenue is beautifully designed with top quality finishes and versatile spaces, great for entertaining and relaxing with family and friends. Your security is ensured with CCTV cameras. VAT inclusive – No transfer duty.

CONSTANTIA UPPER R18 995 000 Web Ref No 4110609 • Beds 5 • Baths 5.5 • Garages 2 • Study • Receptions 4
 Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za







Contemporary marvel

Set on a private sylvan acre filled with natural light is the ultimate in country living with lush green lawns, trees, mountain views and forest walks. The feature Koi pond at front door entry leads to the impressive integrated lounge, dining and kitchen areas with double-volume ceilings. The open-plan kitchen with additional seating is perfect for effortless entertainment. Additional features are skylights, high ceilings, stacked doors, closed combustion fireplaces, water features, borehole water – house off the grid – fans in bedrooms, double garage with direct access and state-of-the-art security systems. Plus four receptions.

CONSTANTIA UPPER R18 750 000 Web Ref No 3978755 • Beds 4 • Baths 4.5 • Garages 2 • Separate cottage Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za







Unique sanctuary in magnificent setting

A double entry welcomes you to this spectacular country-style homestead with Airbnb opportunity. Positioned in its own oasis with interior living spaces to enjoy a private and tranquil lifestyle. No compromise has been made on quality, comfort and style throughout. The living spaces flow effortlessly through four sets of French doors to a beautiful all-seasons underroof patio, with skylights and built-in braai. Highlights of this unique property are the generously proportioned rooms, versatile living spaces and the smart systems.

• CONSTANTIA UPPER R18 500 000 Web Ref No 4429873 • Beds 4 • Baths 4.5 • Receptions 3 • Study • Studio Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za







Elegant with versatile accommodation

This pristine and private property enjoys exceptional mountain views and effortless open flow, designed by well-known architect Michael Dall to enjoy indoor/outdoor living. Spacious with generous proportions, the downstairs study, games room and bathroom offer the opportunity to create a separate flatlet with individual entry and driveway. Within easy distance to Constantia Village, Constantia Emporium and High Constantia shopping centres, sporting facilities and some of the city's most prominent wine estates, golf courses, leading schools, and a selection of world-class restaurants as well as vineyard and greenbelt walking trails.

CONSTANTIA UPPER R14 995 000 Web Ref No 3539753 • Beds 4 • Baths 3.5 • Garages 3 • Study 2 • Receptions 4
 Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za

GREEFF CHRISTIE'S STEENAGE AND ESTATE





Move right in! Security estate of 10

A fabulous new build with custom-designed interior finishes. Located in a secure estate of 10. The open-plan living space is flooded with natural light. Great flow to the north-facing garden with pool. High-end finishes include Morgan Day light fittings, SMEG appliances and Hans Grohe sanitaryware, laminated flooring and Nouwens carpeting. Enjoy a relaxed and secure lifestyle with easy access to country walks and Constantia's amenities.

CONSTANTIA UPPER R13 995 000 Web Ref No 4401083 • Beds 4 • Baths 4.5 • Garages 2 • Receptions 3 • Study
 Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za





Four beautifully designed homes

A Michael Dall, Ziegler Martin Decoration collaboration. With volumes of light and space, The Villas provides a modern minimalist backdrop that will perfectly showcase individual style and taste. The surrounding aspects of mountain, green belt and trees have been carefully considered and inspire the graceful flow from the entrance right through to the landscaped garden and beyond. VAT inclusive – No transfer duty.

● CONSTANTIA UPPER R12 995 000 Web Ref No 4100023 • Beds 4 • Baths 4 • Garages 2 • Receptions 3 Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za





Stunning views in the Avenues

Nestled on a level 2 743m² in the sought-after Avenues of Upper Constantia. Interior highlights include three easy flow reception rooms to the patio, garden and pool, perfect for entertaining. Expansive north-facing mountain views can be enjoyed from almost every room as well as from the veranda, patios and balcony. Included in the offering are five spacious bedrooms, four bathrooms, a study and staff accommodation.

CONSTANTIA UPPER R11 950 000 Web Ref No 4324777 • Beds 5 • Baths 4.5 • Garages 2 • Receptions 3 • Study
 Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za





Enjoy the benefits of secure living

This north-facing double storey is set within a secluded enclave of three houses. Generously proportioned rooms with high ceilings, a neutral colour scheme, solid wood, and travertine-tiled flooring. Large, glass-pained aluminum windows and exterior doors and aluminum American security shutters. A lush, borehole-watered garden with private seating areas. Community's security with own Omni-vision online-monitoring cameras.

• CONSTANTIA UPPER R9 950 000 Web Ref No 4113527 • Beds 4 • Baths 4.5 • Garages 2 • Receptions 4 • Staff suite Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za





Magical north-facing home

Set in the heart of Constantia, designed for casual living and entertaining with spacious rooms throughout. A $1\,351\text{m}^2$ lawned garden with jungle gym and pool. Additional features: solar panels, (electricity is solar powered) wood-burning fireplaces and spacious two-bedroomed flatlet/bedsitter above the garages, plus staff suite with kitchenette. The borehole and filtration system provide off-the-grid water.

• CONSTANTIA UPPER R9 950 000 Web Ref No 4268856 • Beds 5 • Baths 5.5 • Garages 2 • Receptions 5 • Staff suite

Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za





English country home

A characterful, thatched home with ample accommodation nestled on over $3~000m^2$ with established trees and north-facing mountain views capturing the spirit of Constantia. The six-bedroomed residence, with study offers easy flow from the generously proportioned reception rooms to front terrace, pool patio and garden. Privacy and tranquillity in a well-established garden. Central location with easy access to all Constantia's amenities.

CONSTANTIA UPPER R9 500 000 Web Ref No 4146323 • Beds 6 • Baths 4.5 • Garages 2 • Receptions 4 • Staff cottage
 Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za

GREEFF CHRISTIE'S SATERANCORAL MEAL EIGHT





'Wycombe Place' one unit available

Defined by classic architectural lines with a vernacular feel, this beautiful home has been thoughtfully designed with generously proportioned, spacious interiors and high-volume ceilings; it measures 425m^2 and is set on grounds of 692m^2 with enough space for kids to run around, yet designed for easy maintenance, while estate living allows for a carefree, lock-up-and-go lifestyle. VAT inclusive. No transfer duty.

CONSTANTIA UPPER R12 250 000 Web Ref No 4010327 • Beds 3 • Baths 4 • Garages 2 • Receptions 3 • Study
 Cheryl Teubes 082 457 9980 cheryl@greeff.co.za | Ashley Barnes 083 261 3996 ashley@greeff.co.za





Superb living spaces

Immaculate family home in a tranquil cul-de-sac, with private courtyards and a magical 1 500m² garden with colourful shrubs, lime and lemon trees, a pond feature, a pool, a custom-made treehouse and outside bedsitter. Quality finishes include Brazilian hardwood flooring, wooden doors and window frames. Surround sound in the family room, coal-burning and gas fireplaces, underfloor heating and double garage with direct access.

• CONSTANTIA UPPER R7 950 000 Web Ref No 4188388 • Beds 4 • Baths 4.5 • Garages 2 • Study • Receptions 3

Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za





A hidden treasure

Superb living spaces set in a lush 1 621m² garden in a quiet secure culde-sac with great north-facing mountain views. A separate work-from-home office and three extra-large reception rooms, versatile upmarket two bedroomed staff quarters and a beautiful sun-filled garden with established trees, lawns and colourful shrubs. Enjoy as is or personalise this well-built, four-bedroomed family home.

• CONSTANTIA UPPER R7 900 000 Web Ref No 4378721 • Beds 4 • Baths 2.5 • Garages 2 • Office • Staff suite Ashley Barnes 083 261 3996 ashley@greeff.co.za | Cheryl Teubes 082 457 9980 cheryl@greeff.co.za

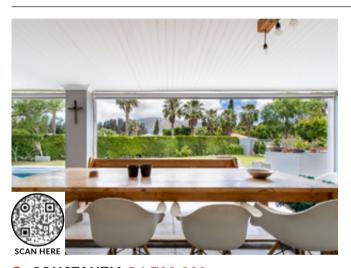




Country lifestyle in rural Constantia

Modern, single-level, family home on half an acre in a well-established and manned security estate in the heart of rural Constantia. Spacious open-plan living areas, including TV lounge, undercover entertainment patio, pool and established garden. Five bedrooms are all en suite, plus guest suite with own garden. Off-street parking, double garage, with storage and direct access to the home. Staff accommodation.

CONSTANTIA R11 900 000 Web Ref No 3801497 • Beds 5 • Baths 5.5 • Garages 2 • Parking 2
 Jean Kerr 082 975 8427 jean@greeff.co.za | Jacqui Wood 083 724 2934 jacqui@greeff.co.za

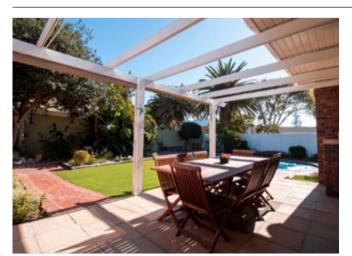




Tick, tick, tick

Modern and secure family home ticks all the boxes! On half an acre in a quiet cul-de-sac, this single-level property with screed floors, includes an undercover entertainment area running the full length of the home and boasts beautiful mountain views. A borehole, with 10 000 litre tank is linked to the house and manual irrigation system. Alarm, plus alarmed electric fence and security 'plantation' shutters ensure peace-of-mind.

CONSTANTIA R6 790 000 Web Ref No 3816696 • Beds 4 • Baths 5 • Garages 6 • Parking 6
 Jean Kerr 082 975 8427 jean@greeff.co.za | Jacqui Wood 083 724 2934 jacqui@greeff.co.za





Bursting with promise

This compact single-level, low-maintenance, north-facing family home is positioned on 778m² in the heart of Constantia Deurdrif. The open-plan living area, complete with fireplace leads out onto the garden and sparkling pool, boasting superb mountain views. There is a study leading off the living area and all three bedrooms overlook the garden. A double garage provides direct secure access to the property and staff quarters.

● CONSTANTIA R4 495 000 • Beds 3 • Baths 2 • Garages 2 • Parking 3 • Pool • Staff Room

Jacqui Wood 083 724 2934 jacqui@greeff.co.za | Jean Kerr 082 975 8427 jean@greeff.co.za

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A beautiful chateau high up in Bishopscourt









BISHOPSCOURT

R39 500 000

Web Ref No 4196678 Beds 6 Baths 5 Garages 4 Parking 4 Receptions 4 Study Situated in an elite location, this chic and eclectic home offers an exceptional lifestyle for the modern executive family. Deep, French-styled windows showcase the magnificent northern views and the living spaces flow out to a fabulous landscaped and manicured garden. A lovely veranda and pool are ideal for entertaining or relaxing in privacy. Ample accommodation includes a granny flat or staff suite, plus a downstairs guest room. This property benefits from excellent security for your peace of mind.

Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za





North-facing land in great location

North-facing land with mature trees and user-friendly topography. Comfortable size for two dwellings.

■ BISHOPSCOURT R11 900 000 Web Ref No 4174349 • Vacant land • Erf size 3 613m²

GREEFF

Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za





Wonderful forest setting

Set in parklike surroundings, offering dual-living and work-from-home options. Generously proportioned with the expansive upstairs living areas and kitchen opening up to a large balcony, a cosy combustion wood-burning fireplace and a separate study. A borehole, water tank and good security. An opportunity to update and develop to its full potential.

BISHOPSCOURT R11 300 000 Web Ref No 4366411 • Beds 5 • Baths 2.5 • Garages 1 • Parking 3 • Receptions 4 Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za





A special piece of Bishopscourt

Elevated south-entry / north-facing stand of just over an acre. Fabulous rural setting with gorgeous views of the showpiece mountain, sea and valley. A perfect spot to build a dream.

BISHOPSCOURT R10 250 000 Web Ref No 4175666 • Vacant land • Erf size 4 055m²

Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za





A quiet presence and elegance

This home exudes a classical elegance from the moment one steps in! The rooms are beautifully appointed and generously proportioned, overlooking the lush green gardens with a trickling stream. A large covered entertainment veranda with fireplace flows perfectly from the family room and breakfast room, whilst the modern pristine kitchen has a large servery and a covered courtyard leading to a separate guest suite/staff room and laundry.

• KENILWORTH UPPER R12 500 000 Web Ref No 3992199 • Beds 3 • Baths 3.5 • Garages 3 • Receptions 4 • Study Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za





A gorgeous private retreat

A classic property with a wonderful flow from the hub of the home to the serene, private garden with its north-facing view of the mountain. The well-designed living rooms open to the covered terrace with built-in braai and pool, whilst the open-plan kitchen with its central island adds to a relaxed, modern lifestyle. Extra off-street parking, and an excellent security system all add up to make this a highly desirable home in a prime position.

• CLAREMONT UPPER R9 900 000 Web Ref No 4288079 • Beds 3 • Baths 2.5 • Garages 2 • Parking 2 • Receptions 4

Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za





Elegant and secure city home

Tucked away for total privacy and with a gorgeous entertainer's veranda overlooking the splash pool and pretty garden, this graceful and inviting home offers generous living areas opening to the garden.

KENILWORTH UPPER R7 950 000 Web Ref No 4356728 • Beds 3 • Baths 3 • Garages 2 • Parking 4 • Receptions 4
 Debbie Woods - 082 578 4181 - debbie@greeff.co.za | Angelika Edwards - 083 377 5577 - angelika@greeff.co.za



CLAREMONT UPPER R12 995 000 Ultimate family home with wow factor

An exceptional property exuding extraordinary character and beauty. High ceilings, Juliette balconies, wrought ironwork, natural brick walls, wooden shutters, floor-to-ceiling windows, stacked doors, state-of-the art fitted wine room with temperature-controlled thermostat, and many more artistic, custom-designed features give this outstanding family home the edge. Fabulous for entertaining.

Web Ref No 3871384 • Beds 4 • Baths 4.5 • Garages 3 • Parking 4 Charles Silbert 082 555 4286 charles@greeff.co.za Mariella Peretti 082 357 4602 mariella@greeff.co.za



CLAREMONT UPPER R10 220 000

Vintage appeal and charm

Unique opportunity to acquire this beautiful family home in Hen & Chicken. Tastefully appointed sunny reception areas spilling out onto a deep, comfortable terrace overlooking the pool and established lawned garden.

Web Ref No 3286076 • Beds 4 • Baths 3 • Garages 2 • Parking 2 Debbie Woods - 082 578 4181 - debbie@greeff.co.za Angelika Edwards - 083 377 5577 - angelika@greeff.co.za



BISHOPSCOURT R12 500 000

Huge potential and great value

A solid traditional family home with a gorgeous outlook towards the ocean, well-positioned on the stand for further development or possible subdivision. Either turn this bungalow-style house into a fashionable washed-brick haven or add a storey and capture even better views and bigger footprint.

Web Ref No 3066964 • Beds 3 • Baths 2 • Garages 3 • Receptions 3 Debbie Woods - 082 578 4181 - debbie@greeff.co.za Angelika Edwards - 083 377 5577 - angelika@greeff.co.za



CLAREMONT UPPER R8 750 000

Stylish lock and leave

Chic and with a great atmosphere – this property is perfect for "swallows" or a smaller family! Impeccably appointed with versatile reception rooms and a gorgeous, enclosed entertainer's terrace showcasing the exquisite mountain view.

Web Ref No 3810537 • Beds 4 • Baths 4.5 • Garages 2 • Parking 1

Debbie Woods – 082 578 4181 – debbie@greeff.co.za

Angelika Edwards – 083 377 5577 – angelika@greeff.co.za





The "X" Factor - simplicity rules

Stunningly beautiful yet understated home. Each space, more breath-taking than the next. Perfect blank canvasses for displaying artwork and furniture. Enviably positioned in a quiet cul-de-sac, this home, also known as 'The Coach House', has been professionally refurbished in recent years. High ceilings with original solid wooden beams remain in the large openplan reception areas. The overall atmosphere exudes a successful seamless and intelligent fusion of original, retro and contemporary features. Light and space are defining factors.

● CLAREMONT UPPER R10 950 000 Web Ref No 4376876 • Beds 4 • Baths 4.5 • Garages 2 • Parking 2 • Pool

Mariella Peretti 082 357 4602 mariella@greeff.co.za | Charles Silbert 082 555 4286 charles@greeff.co.za



CLAREMONT UPPER R6 450 000

Eclectic family home with views

Charming and artistic home offering all the accommodation a family could wish for! Tastefully appointed, with touches of quirkiness and originality!

Beds 4 • Baths 3.5 • Garages 2 • Pool • Flat

Mariella Peretti 082 357 4602 mariella@greeff.co.za
Charles Silbert 082 555 4286 charles@greeff.co.za



• KENILWORTH UPPER R5 400 000

Pristine family home with separate cottage

Warmth and understated classic interiors define this well-maintained home, situated in a quiet cul-de-sac. Excellent accommodation and great entertainment areas. BONUS: two-bed cottage, pool, studio & flatlet.

Web Ref No 4339548 • Beds 4 • Baths 2 • Carport 2 • Cottage Mariella Peretti 082 357 4602 mariella@greeff.co.za Charles Silbert 082 555 4286 charles@greeff.co.za



KENILWORTH UPPER R4 160 000

Live there or invest. Plus VAT (No transfer duty)

Ideal for professionals, couples or swallows. Classic contemporary design, top-end finishes, security and privacy. The lifestyle you have been seeking.

Web Ref No 4044231 • Beds 3 • Baths 2 • Garages 2

Mariella Peretti 082 357 4602 mariella@greeff.co.za Charles Silbert 082 555 4286 charles@greeff.co.za



CLAREMONT UPPER R3 950 000

Sought-after Cavendish Place

Commercially zoned property, ideal for an owner who seeks to double up on the usage of space and utilise it as both a living and working area.

Web Ref No 4237101 • Beds 2 • Baths 1 • Parking 2

Daniel Etherington 072 709 0057 daniel@greeff.co.za Michael Maingard 082 497 7888 michael@greeff.co.za

GREEFF CHRISTIE'S STEENAGE AND ESTATE





Immaculate traditional family home

Set in a Newlands pocket, where families stay for many years, this property is sunny and open, with plenty of space for easy living.

NEWLANDS R10 950 000 Web Ref No 3718377 • Beds 4 • Baths 2 • Garages 2 • Parking 3 • Flatlet • Pool Donna Norgarb 071 602 7518 donna@greeff.co.za



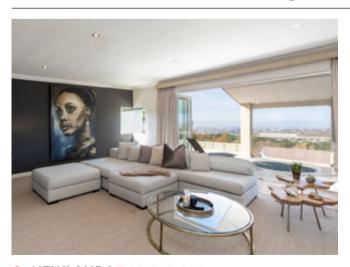


Large erf in prime Newlands Village

On the banks of the idyllic Cannon River rises this unique property with its exquisite, verdant garden. Twisted branches of well-established trees frame glorious vantage points wherever your eye rests.

● NEWLANDS R10 900 000 Web Ref No 3718996 • Beds 3 • Baths 2 • Garages 2 • Parking 2 • Study

Donna Norgarb 071 602 7518 donna@greeff.co.za





Executive home full of views

Well-maintained turnkey residence at the foot of the mountain with every comfort taken care of. Solar-heated pool and Jacuzzi, fireplaces and three spacious bedrooms all en suite – two with separate pyjama lounges.

• NEWLANDS R10 800 000 • Beds 4 • Baths 4 • Garages 2 • Parking 2 • Separate Studio • Pool Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R9 900 000

On Palmboom Road, with flatlet

Set on one of the most popular roads in Newlands, this property is well finished and offers heaps of accommodation. Sunny and spacious and within walking distance of all the village eateries.

Web Ref No 4104775 • Beds 6 • Baths 6 • Garages 1 • Parking 3 Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R7 950 000

Picturesque on popular Palmboom

With a feeling of English country, this quaint home is quiet and full of character. North facing with a front garden and a generous back patio for dining. Positioned down a gated lane.

Web Ref No 3950047 • Beds 3 • Baths 3 • Parking 2 • Study
Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R7 995 000

Sun-soaked and perfectly positioned

A quick stroll to Cavendish, the Vineyard Hotel and village hub from this convenient address, in the sought-after Vineyard pocket. Well-maintained single storey with wooden floors and a double garage. Both living areas flow to the garden for easy living.

Web Ref No 4325927 • Beds 3 • Baths 2 • Garages 2 • Pool Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R7 500 000

Downsize home in the village

Set on a tranquil village road, this home meets all the requirements for a downscale property – direct access from the double garage, large living area with high ceilings, scullery and three en suite bedrooms. Perfect and modern.

Web Ref No 4356668 • Beds 3 • Baths 4 • Garages 2 Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R6 990 000

Provençal estate on Newlands Avenue

Rarely found cluster of just three homes in sought-after Newlands with cameras, electric fencing and LPR cameras on the road. Light and bright with four bedrooms, staff quarters, a large basement converted to either further staff quarters or a teen pad and a $50m^2$ loft.

Web Ref No 4375238 • Beds 4 • Baths 3 • Garages 2 • Parking 2 Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R5 900 000

Super stylish, light and bright home

Well-situated for schools, the village and Cavendish Square, this crisp and clean, modern home further boasts a large work-from-home space or fourth en suite bedroom. A spacious and covered wraparound veranda and large double-volume entrance hall create a sense of infinite space and a touch of glamour.

Web Ref No 3948824 • Beds 4 • Baths 3 • Garages 1 • Parking 1 Donna Norgarb 071 602 7518 donna@greeff.co.za



NEWLANDS R6 990 000

Exclusive home of understated elegance

A newly built property in a contemporary, freehold, security complex of nine units and with 24-hour security. The west-facing, three-tiered substantial townhouse boasts open-plan lounge, dining room and kitchen on the first floor. OGGI flooring throughout as well as an additional study/playroom.

Web Ref No 4235028 • Beds 3 • Baths 3.5 • Garages 2

Debbie Chalmers 082 871 6278 debbie.chalmers@greeff.co.za

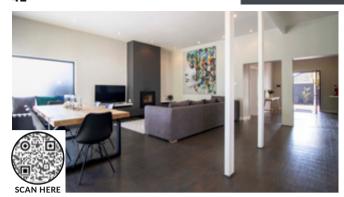


NEWLANDS R5 590 000

In the heart of the Village

Waterford Green Complex is a convenient skip away from Barristers and the trendy village eateries, near top schools, Cavendish Square and UCT. North facing with a super view of the mountain and river frontage. One of a cluster of six homes set on the river, surrounded by foliage creating tranquillity.

Web Ref No 4313499 • Beds 3 • Baths 2.5 • Garages 2 • Parking 2 Donna Norgarb 071 602 7518 donna@greeff.co.za

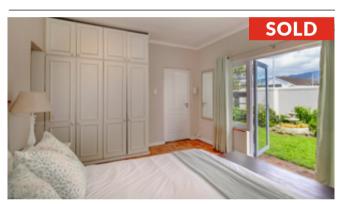


CLAREMONT LYNFRAE R4 995 000

Easy living for today's lifestyle

Immaculate, centrally located home in the heart of Lynfrae is conveniently situated near Belvedere Square, coffee shops, schools and parks.

Web Ref No 4235239 • Beds 5 • Baths 4 • Garages 1 • Parking 3 Debbie Chalmers 082 871 6278 debbie.chalmers@greeff.co.za

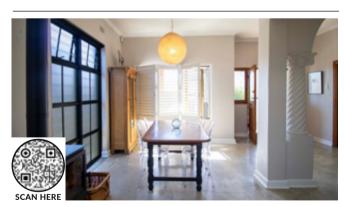


CLAREMONT R3 895 000

Just move in

Beautifully renovated family home with the emphasis on light and bright, open-plan living.

Beds 3 • Baths 2 • Parking 4
Debbie Chalmers 082 871 6278 debbie.chalmers@greeff.co.za



MOWBRAY R2 999 000 (offers from)

Live the lifestyle

1930s modernised, this home has a giant personality.

Web Ref No 4293202 • Beds 3 • Baths 1.5 • Parking 1

Mark Shagam 083 272 4004 mark@greeff.co.za



MOWBRAY R4 200 000

Beyond exquisite

This glorious property is in a class of its own. Showing the best of creative patterned, vintage, face-brick, artisan craftsmanship.

Beds 3 • Baths 2 • Garages 1 • Parking 4 Mark Shagam 083 272 4004 mark@greeff.co.za



CLAREMONT R3 425 000

Enjoy relaxed family living

This charming family home has easy flow throughout, offering ample accommodation with a work-from-home option.

Web Ref No 3174310 • Beds 4 • Baths 3 • Garages 1 • Parking 2 Debbie Chalmers 082 871 6278 debbie.chalmers@greeff.co.za



MOWBRAY R2 800 000

The ultimate money spinner

Situated on Strubens Road, this property has a regular history as student accommodation with great income.

Web Ref No 4318940 • Beds 5 • Baths 2 • Parking 1

Mark Shagam 083 272 4004 mark@greeff.co.za



RONDEBOSCH R13 950 000

Living at its best

The property has been sensitively restored, from the wooden flooring to the American shutters and the designed staircase. A cherry-wood kitchen and temperature-controlled wine cellar, landscaped garden and koi pond, full security, automated watering system and much more.

Web Ref No 3909169 • Beds 4 • Baths 4.5 • Garages 2 • Parking 4

Val Petzold 083 625 0433 val@greeff.co.za George Quenet 079 516 1978 george@greeff.co.za



RONDEBOSCH R10 500 000

Formula for fine living

This well-maintained family home falls nothing short of perfection and is centrally located near leading schools, family parks and other amenities.

Web Ref No 3991606 • Beds 5 • Baths 4.5 • Garages 2 • Pool

Val Petzold 083 625 0433 val@greeff.co.za George Quenet 079 516 1978 george@greeff.co.za



RONDEBOSCH R3 600 000

Charm. Charm. Charm.

A gem of a house with ambience to match. Spacious living room, built-in fireplace and well-fitted kitchen open plan to the dining room.

Web Ref No 4042919 • Beds 3 • Baths 2 • Garages 1 • Parking 4

Val Petzold 083 625 0433 val@greeff.co.za George Quenet 079 516 1978 george@greeff.co.za



RONDEBOSCH R11 500 000

Steeped in history and family tradition

Unique situation on the doorstep of Rustenberg Girls and Bishops College. Tranquil setting with magical garden, pool and mountain views. Plus a flatlet.

Web Ref No 4406974 • Beds 5 • Baths 4 • Garages 2 • Pool Val Petzold 083 625 0433 val@greeff.co.za George Quenet 079 516 1978 george@greeff.co.za



ROSEBANK R4 950 000 (offers from)

Aesthetically pleasing and thoughtfully modernised

North-facing entertainment patio, solar-heated pool and wonderful separate-entrance cottage.

Web Ref No 4110113 • Beds 3 • Baths 3 • Parking 3 • Pool Mark Shagam 083 272 4004 mark@greeff.co.za



MOWBRAY R2 450 000

Vintage charm, surprisingly spacious

There is some upgrading needed to bring this into fashion, yet it is so eccentrically cute!

Web Ref No 4139723 • Beds 2 • Baths 1.5 • Parking 2

Mark Shagam 083 272 4004 mark@greeff.co.za

44



PLUMSTEAD R2 595 000

Spacious home with flatlet

A well-maintained, solidly built home, with an abundance of versatile accommodation, making it a winner.

Beds 3 • Baths 2 • Parking 2 • Flatlet Aagilah Hendricks 0832961945 aaqilah@greeff.co.za



PLUMSTEAD R1 750 000

Welcome home

This charming, spacious home will be a property which appeals to all. Web Ref No 4141275 • Beds 2 • Baths 1 • Parking 1 Aaqilah Hendricks 0832961945 aaqilah@greeff.co.za



PLUMSTEAD R1 395 000

Immaculate townhouse

Perfect for professionals, first-time buyers and investors alike! Not to be missed! Communal pool.

Web Ref No 4287445 • Beds 2 • Baths 1.5 • Parking 1 Aaqilah Hendricks 0832961945 aaqilah@greeff.co.za



PLUMSTEAD R1 370 000

Welcome to the Dell

Large apartment with lounge, dining area and kitchen and up a spiral staircase are two bedrooms.

Web Ref No 4338378 • Beds 2 • Baths 1 • Garages 1 Aaqilah Hendricks 0832961945 aaqilah@greeff.co.za



PLUMSTEAD R1 150 000

Modern loft apartment

From first-time buyers to the savvy investor looking to expand their portfolio, this property will appeal to all.

Beds 1 • Baths 1 • Parking 1

Aagilah Hendricks 0832961945 aagilah@greeff.co.za

GREEFF

CHRISTIE'S







Own a piece of history in Chelsea

Situated in a tranquil lane in the Village, a unique monument offering a wealth of history. This north-facing, character-filled home with sand-blasted windows and doors and screed flooring, offers exclusive fixtures and fittings, Hoi P'loi pendant lighting, Elke Kitchens design and cabinetry and Victorian bathrooms. Entertain on the full-length sunny terrace overlooking a lush garden with full-grown trees and flowering shrubbery. Two undercover secure parking bays behind an automated gate. Excellent security and fully alarmed.

WYNBERG UPPER R5 900 000 Web Ref No 4114462 • Beds 4 • Baths 3 • Parking 2

Aagilah Hendricks 083 296 1945 aagilah@greeff.co.za



WYNBERG UPPER R4 000 000

Yesteryear's heritage charm

This gem boasts solid wooden floors, open-plan living, authentic fireplace and chandeliers. Balau decking surrounded by a lush, treed, picturesque garden.

Web Ref No 2504292 • Beds 2 • Baths 2 • Garages 1 • Parking 1 Aaqilah Hendricks 083 296 1945 aaqilah@greeff.co.za



DIEP RIVER R3 295 000

A house plus a plot - it offers a lot

A rare offering in the Diep River area: TWO adjoining erven with a joint land size of 728m². A great "dual living" project.

Web Ref No 4271265 • Beds 3 • Baths 2.5 • Garages 1 • Parking 4 Roz van der Walt 083 278 7269 roz@greeff.co.za



WYNBERG UPPER R2 495 000

Thatched cottage for you

Priced from R2 745 000 including VAT and with no transfer duty, this outstanding home could be yours with immediate occupation.

Web Ref No 3690982 • Beds 2 • Baths 2 • Parking 2 Aaqilah Hendricks 083 296 1945 aaqilah@greeff.co.za



WYNBERG UPPER R1 395 000

Sun-splashed apartment

Situated in a secure complex in Wynberg Upper in a perfect position with easy access to top schools and all transport routes.

Web Ref No 4266857 • Beds 2 • Baths 1.5 • Parking 1 Aaqilah Hendricks 083 296 1945 aaqilah@greeff.co.za 46



BERGVLIET R3 795 000

Prestigious, modern, luxurious security estate

Luxury proportions, fixtures and finishes, porcelain tiles and granite. Lush landscaping, brick-paved driveway and Cape vernacular architecture. State-of-the-art security.

Web Ref No 4342049 • Beds 3 • Baths 2.5 • Garages 2 Roz van der Walt 083 278 7269 roz@greeff.co.za





TOKAI R3 750 000

Value for money. Option for dual living

This home has so much to offer from open-plan living areas flowing to the undercover entertainment patio, heated pool and low-maintenance garden.

Web Ref No 4359995 • Beds 4 • Baths 3 • Garages 1 • Parking 4 Karen Little 083 261 8849 karen@greeff.co.za Wayne Kruger 083 378 0344 wayne@greeff.co.za





DIEP RIVER R3 295 000

Postcard pretty

Located in historic Hanover Road where original wine farm cottages were rejuvenated into charming Chelsea-style terrace cottages in the late 1960s. There is also a studio.

Web Ref No 4400896 • Beds 3 • Baths 2 • Garages 2 • Parking 2 Roz van der Walt 083 278 7269 roz@greeff.co.za





BERGVLIET R2 795 000

Simply the best - living in "The Lanes"

Immaculate townhouse entirely refurbished to the highest specs with fine attention to detail and elegant appointments.

Web Ref No 4380132 • Beds 3 • Baths 2 • Garages 1 • Parking 2 Roz van der Walt 083 278 7269 roz@greeff.co.za



TOKAI R2 295 500

Highly sought after - seldom found

Immaculate duplex in the much-coveted Tokai Villas. Marketing price R2 295 000 offers from R1 995 000 considered.

Web Ref No 3903194 • Beds 3 • Baths 2.5 • Garages 1 • Parking 1 Karen Little 083 261 8849 karen@greeff.co.za Wayne Kruger 083 378 0344 wayne@greeff.co.za









The best views of the Constantia Valley!

This home offers palatial proportions and a superb floor plan providing a seamless flow from inside to outside, with majestic views over False Bay from several entertainment patios. Executive elegance with top-of-the-range finishes, plus concertina stacking doors opening from the undercover entertainment patio onto a manicured garden and heated pool. In a league of its own, with 900m² under roof. Nestled in an exclusive security estate.

● TOKAI R19 200 000 Web Ref No 4028497 • Beds 5 • Baths 3.5 • Garages 2 • Parking 4 • Pool Karen Little 083 261 8849 karen@greeff.co.za | Wayne Kruger 083 378 0344 wayne@greeff.co.za







Small, excellently located estate

Silwersteen Estate is a small, excellently located estate of 13 homes abutting the renowned Steenberg Golf Estate. This home is set in an elevated position on 1 $641m^2$ with spectacular views of the Constantia Valley, Hottentots Holland and False Bay. Indoor/outdoor flow from the reception area to entertainment veranda with indoor braai area and stacked doors opening to the garden and pool, plus study and double garage.

● **TOKAI** R13 200 000 Web Ref No 3289761 • Beds 5 • Baths 3.5 • Garages 2 • Pool Karen Little 083 261 8849 karen@greeff.co.za | Wayne Kruger 083 378 0344 wayne@greeff.co.za









Luxury townhouse offers plush accommodation

Immaculate – no maintenance required. Clean, elegant lines with a double garage directly accessing the home. Open-plan kitchen, dining and living areas leading to a conservatory and an immaculate garden. Upstairs features the large master bedroom as well as a comfortable guest bedroom, both with en suite bathrooms.

● **TOKAI** R7 700 000 • Beds 2 • Baths 2.5 • Garages 2

Karen Little 083 261 8849 karen@greeff.co.za | Wayne Kruger 083 378 0344 wayne@greeff.co.za







Views in secluded enclave

Stunning views perched at the very top of Zwaanswyk Road beautifully secluded and safe – great security. Newly built, light, bright and airy, with lovely entertainment area including pool, open-plan kitchen and living area boasting open ceiling and rafters. Three double bedrooms, family bath plus main en suite.

ZWAANSWYK R6 500 000 • Beds 3 • Baths 2 • Parking 3

Karen Little 083 261 8849 karen@greeff.co.za | Wayne Kruger 083 378 0344 wayne@greeff.co.za





59 Doordrift Rd, Constantia | 021 794 1295 | rentals@greeff.co.za



TOKAI R4 495 000

Beautiful and traditional

A well-loved home with large lounge and wood-burning fireplace, parquet flooring throughout, plus an upstairs loft room running the length of the house.

Web Ref No 4333434 • Beds 4 • Baths 2 • Garages 1 • Parking 4 • Pool Karen Little 083 261 8849 karen@greeff.co.za Wayne Kruger 083 378 0344 wayne@greeff.co.za



TOKAI R4 350 000

Entertainer's delight

Neat home with open-plan kitchen, lounge with fireplace, dining area and doors to the undercover patio, pool and bar. This home is not to be missed.

Web Ref No 3765015 • Beds 3 • Baths 2.5 • Garages 2 • Parking 2 Karen Little 083 261 8849 karen@greeff.co.za Wayne Kruger 083 378 0344 wayne@greeff.co.za



PINELANDS R1 425 000

Sunny top floor apartment

Situated in a highly sought-after block, the open-plan lounge and dining room are perfect for entertaining with the flow to your own private

Web Ref No 4308620 • Beds 1 • Baths 1 • Garages 1 Michael Maingard 082 497 7888 michael@greeff.co.za Daniel Etherington 072 709 0057 daniel@greeff.co.za





PINELANDS R1 350 000

Bright and light

If a super spacious one-bedroomed apartment with lots of natural light is what you are after, then look no further.

Web Ref No 4244784 • Beds 1 • Baths 1 • Receptions 1 Michael Maingard 082 497 7888 michael@greeff.co.za Daniel Etherington 072 709 0057 daniel@greeff.co.za





PINELANDS R1 025 000

Idyllic apartment in prime location

This popular two-bedroomed, second-floor apartment based in Anfield Village, boasts sunshine and views throughout the open-plan living area.

Beds 2 • Baths 1 • Parking 1 • Pool Michael Maingard 082 497 78888 michael@greeff.co.za Daniel Etherington 072 709 0057 daniel@greeff.co.za





PINELANDS R995 000

Sunny, ground floor, corner unit

This 50m² two-bedroomed apartment boasts a sunshine-filled, open-plan lounge and kitchen area that flows to the outside garden area.

Web Ref No 4318507 • Beds 2 • Baths 1 • Parking 1 • Pool Michael Maingard 082 497 7888 michael@greeff.co.za Daniel Etherington 072 709 0057 daniel@greeff.co.za



PINELANDS R995 000

Beauty in a secure complex

The apartment boasts exceptional laminated flooring in the kitchen and lounge area, which is open plan and flooded with warm sun from the balcony.

Web Ref No 4318277 • Beds 2 • Baths 1 • Parking 1 • Pool Michael Maingard 082 497 7888 michael@greeff.co.za Daniel Etherington 072 709 0057 daniel@greeff.co.za



OTTERY R3 695 000

Desirable home for finer living

Four bedrooms – one with a kitchenette and toilet, garage and storeroom converted into fifth and sixth bedrooms. A secure home.

Web Ref No 4363266 • Beds 6 • Baths 6 • Garages 1 • Parking 6 Jordan Beya 078 346 2995 Jordan@greeff.co.za Isma-eel Toyer 082 747 8707 ismaeel@greeff.co.za



ZEEKOEVLEI R2 995 000

Perfect family home in a quiet neighbourhood

This gorgeous and unique home situated in Zeekoevlei will fill all your property wants and needs!

Web Ref No 4298627 • Beds 4 • Baths 3 • Garages 2 • Parking 5 Jordan Beya 078 346 2995 jordan@greeff.co.za Isma-eel Toyer 082 747 8707 ismaeel@greeff.co.za



RONDEBOSCH EAST R1 750 000

Trendy lock n' go

This privately tucked away, two-bedroomed home is ideally suited for the young or young at heart.

Web Ref No 4372538 • Beds 2 • Baths 1 • Parking 2 Shahieda Bardien 084 512 4845 shahieda@greeff.co.za



LANSDOWNE R3 495 000

Executive double-storey home

Ideally suited for the larger family. A tiled entrance to a formal lounge and spacious dining room with French doors to the patio and pool area.

Web Ref No 4410245 • Beds 5 • Baths 4 • Garages 2 • Pool Shahieda Bardien 084 512 4845 shahieda@greeff.co.za



LANSDOWNE R2 195 000

Elegant family home

This tasteful home with its French flair offers a welcoming entrance to your open-plan living areas with Jet Master fireplace and bamboo floors.

Web Ref No 4420431 • Beds 3 • Baths 1 • Garages 1 • Parking 4 Shahieda Bardien 084 512 4845 shahieda@greeff.co.za



OTTERY R895 000

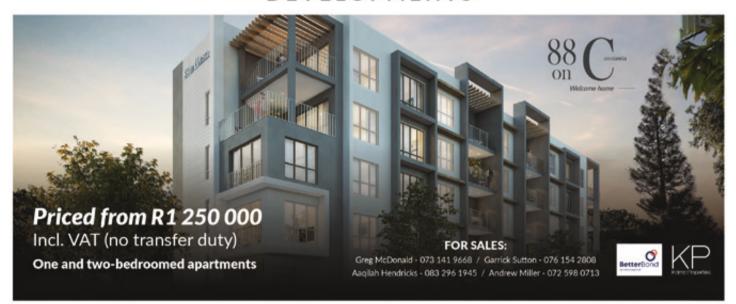
Best buy in this block

Situated on the top floor, this gorgeous apartment is ideal for first-time home owners!

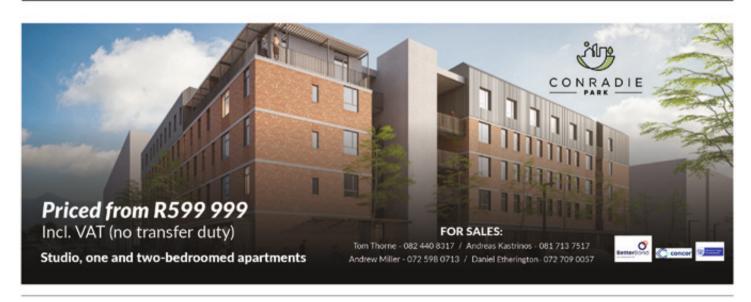
Web Ref No 4296034 • Beds 2 • Baths 1 • Parking 1 Jordan Beya 078 346 2995 jordan@greeff.co.za Isma-eel Toyer 082 747 8707 ismaeel@greeff.co.za



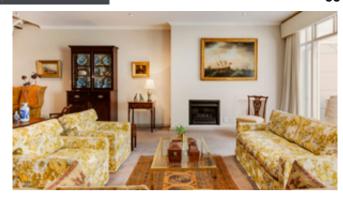
DEVELOPMENTS











Sought-after "Monorgan Mews"

This secure sectional title complex is well-known for its combination of sophistication and luxury. Set in beautiful communal gardens shaded by several ancient cork oak trees, Monorgan Mews is within close proximity to many top schools, UCT and other amenities; Cricket, Rugby, Cavendish Square, Newlands Village with its restaurants, delis and wine bars, Virgin Active Gym, Sports Science Institute, Kelvin Grove and is a 20-minute drive to Cape Town CBD and Waterfront.

NEWLANDS R6 750 000 Web Ref No 4128151 • Beds 3 • Baths 2.5 • Garages 2 • Receptions 2

Greg McDonald 073 141 9668 greg@greeff.co.za | Matthew White 082 817 1044 mwhite@greeff.co.za



KENILWORTH UPPER R2 500 000

Join the race for Dolphin Place

North-facing, gorgeous, three-bedroomed apartment located on the fourth floor of this sought-after Kenilworth Upper apartment block.

Web Ref No 4359997 • Beds 3 • Baths 1.5 • Garages 2
Garrick Sutton 076 154 2808 garrick@greeff.co.za
Federico De Lorenzo 072 271 4565 federico@greeff.co.za



CLAREMONT UPPER R2 495 000

Excel at the Herschel

This exquisite sixth-floor apartment is superbly located in Claremont Upper.

Web Ref No 4338576 • Beds 2 • Baths 2 • Parking 2 • Pool Garrick Sutton 076 154 2808 garrick@greeff.co.za Federico De Lorenzo 072 271 4565 federico@greeff.co.za



RONDEBOSCH R2 499 999 (offers from)

Don't wait for Oakley Gate

Welcome inside this light and bright flat which boasts high ceilings and spacious rooms.

Web Ref No 4095745 • Beds 3 • Baths 2 • Parking 1
Garrick Sutton 076 154 2808 garrick@greeff.co.za
Federico De Lorenzo 072 271 4565 federico@greeff.co.za



● RONDEBOSCH R1 995 000 sole mandate Ednam Mews, the apartment you should choose

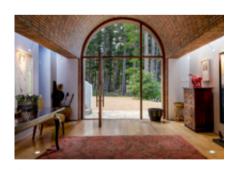
This lovely, newly renovated, duplex apartment is ideally located in Rondebosch Village, situated within a small and secure apartment block.

Web Ref No 4338177 • Beds 3 • Baths 1.5 • Parking 1 Greg McDonald 073 141 9668 greg@greeff.co.za Matthew White 082 817 1044 mwhite@greeff.co.za





Artist's equestrian abode in De Goedehoop Estate









NOORDHOEK R29 500 000

Web Ref No 4132094 Beds 6 Baths 5 Parking 6 Study Staff quarters Stables With its own small forest and fresh water spring, you can virtually reach out and touch the mountain. Cape Dutch in style with a modern interpretation of vernacular, long barn-shaped buildings, rough plastered walls and clever spatial planning. The series of buildings make up a small village, which include the main house, a studio, staff quarters and stables, all set on a series of platforms. The main house comprises two barns, one made up of three bedrooms, a library and his-and-hers studies. The third en suite bedroom is upstairs with its own outside private access. The second barn comprises kitchen, dining room and living spaces all opening onto the pool deck and outside verandas. Additional features: spacious workshop studio; wine cellar and storeroom; caretaker's cottages (comprising 3 bedrooms with 2 kitchens, 2 bathrooms and 2 lounges); stables comprising 4 x loose boxes, plus a feed room and tack room; competition standard equestrian arena with Belgium imported fibre.

Paul Le Roux 082 550 4533 paulr@greeff.co.za | Dale Gremels 082 539 9393 dale@greeff.co.za





Contemporary with sea views

Set on just under an acre, in beautifully landscaped gardens, this ultramodern farmhouse boasts dramatic views of the garden with raised swimming pool and firepit overlooking Noordhoek beach in the background. This architecturally-designed home fully embraces the environment with double-volume steel windows, raw and polished cement, exposed brick, tempered steel and natural textures that give it a contemporary edge.

NOORDHOEK R14 950 000 Web Ref No 4044592 • Beds 4 • Baths 4 • Garages 2 • Parking 4 • Study • Pool

Paul Le Roux 082 550 4533 paulr@greeff.co.za | Dale Gremels 082 539 9393 dale@greeff.co.za





Exquisite mountain and sea views

Exceptional finishes throughout. An open-plan living area with a dining room and two lounges, separated by a double-sided enclosed fireplace. Sliding glass doors to the deep veranda and outside entertainment area, with pool, elevated garden and uninterrupted sea views. Kitchen with SMEG appliances and a large scullery leading to the double garage. Extras: pyjama lounge, upstairs study, wine cellar, double glazing, OGGI flooring, excellent security.

• NOORDHOEK R9 995 000 Web Ref No 4295297 • Beds 4 • Baths 4 • Garages 2 • Parking 4 • Study • Pool Paul Le Roux 082 550 4533 paulr@greeff.co.za | Dale Gremels 082 539 9393 dale@greeff.co.za





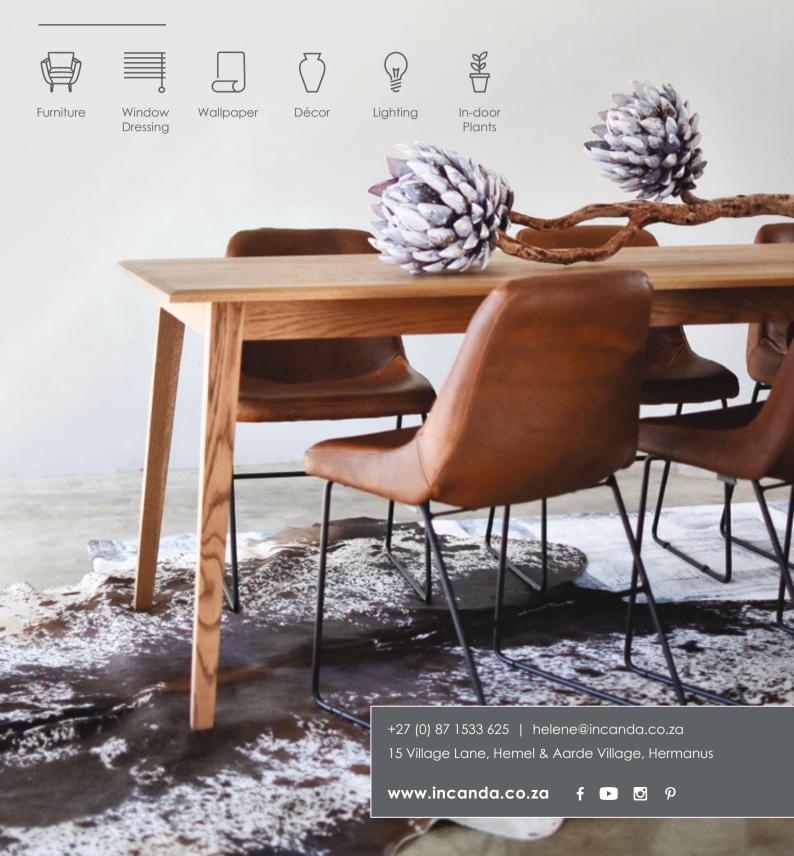
Dual-living acre that has it all

With some of the best 180 degree views in Noordhoek, this beautifully renovated Cape vernacular home is a haven of relaxation with an acre of lush garden and an outside entertainment area to rival any. The light, airy main house has a stylish double-volume living and dining area and feature fireplace. Sliding glass doors lead to the undercover entertainment patio, seamlessly integrating the indoor-outdoor flow of the home.

• NOORDHOEK R8 600 000 Web Ref No 4316681 • Beds 5 • Baths 3 • Garages 2 • Parking 4 • Study • Pool • Flatlet Paul Le Roux 082 550 4533 paulr@greeff.co.za | Dale Gremels 082 539 9393 dale@greeff.co.za

incanda

Incanda offers home makers quality, locally produced, authentic furniture that reflects the South African lifestyle and culture.







Belvedere magic

This special home has great flow with open-planned kitchen, dining room and lounge with stacked doors folding onto a wind-protected Balau patio. Its orientation maximises both the sea views plus the north-facing mountain vista. This fabulous family home exudes warmth, light and energy with three en suite bedrooms upstairs and a spacious fourth guest room downstairs, leading onto the patio. All bedrooms have magnificent views.

• NOORDHOEK R7 600 000 Web Ref No 4290575 • Beds 4 • Baths 4 • Garages 3 • Parking 3 • Study • Pool Dale Gremels 082 539 9393 dale@greeff.co.za | Paul Le Roux 082 550 4533 paulr@greeff.co.za





Dual/triple living – equestrian potential

This versatile, income-generating property has plenty of accommodation making it ideal for a large or extended family living arrangement. This home gives a wonderful sense of space and freedom with a large, well-kept, waterwise indigenous garden. The views are sensational and uninterrupted over Noordhoek beach and the wetlands towards Chapmans Peak.

NOORDHOEK R6 500 000 Web Ref No 4386492 • Beds 7 • Baths 6 • Garages 2 • Parking 4 • Study • Pool • Cottage Paul Le Roux 082 550 4533 paulr@greeff.co.za | Dale Gremels 082 539 9393 dale@greeff.co.za





Position, position, position...

Rare Noordhoek beach bungalow. This home is a hidden gem set one road back from the beach in the millionaire's mile of Noordhoek, Ratelklip Close.

NOORDHOEK R6 495 000 Beds 2 • Baths 2 • Garages 1 • Parking 1

Paul Le Roux 082 550 4533 paulr@greeff.co.za | Dale Gremels 082 539 9393 dale@greeff.co.za



NOORDHOEK R5 985 000

Country lifestyle spectacular views

Overlooking Cape Point Vineyards and with beautiful views of Noordhoek beach, this home is a rare find. Character and quality abound and the home is in impeccable condition and has excellent security. Special features include Batavian hand-crafted Quarry floor tiles throughout the living areas, plus restored Oregon pine floors and excellent security with all bedroom areas boasting lockable American shutters.

Web Ref No 4357073 • Beds 4 • Baths 3 • Garages 2 • Parking 2
Paul Le Roux 082 550 4533 paulr@greeff.co.za
Dale Gremels 082 539 9393 dale@greeff.co.za



FROGGY FARM R5 495 000

Wow-factor house on Dorries

Beautifully renovated with practical and clever design, easy flow and spectacular views. The property boasts open-plan living, four bedrooms, three bathrooms and a separate studio or flatlet with own entrance for convenient and private dual living. Expansive garden and spacious double garage.

Web Ref No 4309673 • Beds 4 • Baths 3.5 • Garages 2 • Parking 2

Dan Pienaar 084 970 3999 dan@greeff.co.za

Emily Walker 084 645 4303 emily@greeff.co.za



NOORDHOEK (plot) R5 500 000

On top of the world

Nestled into the Noordhoek mountainside, this elevated 1 670m² plot is a rare opportunity to build your dream home. With sweeping views overlooking the whole of Noordhoek beach and across to Kommetjie, this erf has it all. Silvermine nature reserve is literally on your doorstep.

Web Ref No 4299217 • Vacant land

Paul Le Roux 082 550 4533 paulr@greeff.co.za Dale Gremels 082 539 9393 dale@greeff.co.za



FROGGY FARM R5 200 000

Overlooking Froggy Pond Farm

This home benefits from open-plan living and features four bedrooms and three bathrooms. There are gorgeous views of both the forest and the sea, giving the property an authentic country feel. Additionally, this home offers a single garage with a studio.

Web Ref No 4309648 • Beds 4 • Baths 2 • Garages 1 • Parking 2

Dan Pienaar 084 970 3999 dan@greeff.co.za

Emily Walker 084 645 4303 emily@greeff.co.za

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NOORDHOEK R4 950 000

Down Sleepy Hollow Lane

Set in rural Noordhoek, this newly-renovated home features a brand-new, country-style kitchen and spanking-new bathrooms.

Web Ref No 4288118 • Beds 4 • Baths 3 • Garages 2 • Parking 2 Paul Le Roux 082 550 4533 paulr@greeff.co.za Dale Gremels 082 539 9393 dale@greeff.co.za





SIMONS TOWN R4 700 000

Impressive family home

This contemporary family home commands breathtaking views and has a simple and easy flow.

Web Ref No 3907142 • Beds 3 • Baths 2.5 • Garages 2 • Parking 2 Tom Shenfield 083 331 3988 tom@greeff.co.za





FISH HOEK R4 700 000

Live the dream

Escape the ordinary and make your own magical memories in this large family home situated on the Fish Hoek mountainside.

Web Ref No 4299145 • Beds 4 • Baths 4 • Garages 1 • Parking 1 Liz Richard 084 900 0338 liz@greeff.co.za Giselle Donaldson-Cross 082 451 0890 giselle@greeff.co.za





NOORDHOEK (plot) R2 950 000 5 550m² plot for sale

Level plot with magnificent uninterrupted 180 degree sea and mountain views

Web Ref No 4262516 • Vacant plot Dale Gremels 082 539 9393 dale@greeff.co.za Paul Le Roux 082 550 4533 paulr@greeff.co.za





CHAPMAN'S BAY ESTATE R1 450 000

On a clear day you can see forever

This plot is elevated and has superb sea views – without the possibility of anybody building in front or to the side of you. Erf size 718m^2 .

Web Ref No 4149361 • Vacant plot Dale Gremels 082 539 9393 dale@greeff.co.za Paul Le Roux 082 550 4533 paulr@greeff.co.za





FISH HOEK R3 650 000

Immaculate mountainside magic

This home boasts double-volume, light-filled spaces and seamless living areas, plus separate flatlet.

Web Ref No 4299178 • Beds 4 • Baths 3 • Garages 2 • Parking 2 Liz Richard 084 900 0338 liz@greeff.co.za Giselle Donaldson-Cross 082 451 0890 giselle@greeff.co.za





CAPRI R3 095 000

A special home in Capri

If ever there was a home that could speak to you, this would be it. Step inside, and you are welcomed into its warmth, with all the modern amenities one could ask for.

Web Ref No 4371690 • Beds 3 • Baths 2 • Garages 2 • Parking 2 Werner Rix wernrix@greeff.co.za 082 462 1152





SEAFORTH R2 495 000

Seaside retreat

Superb apartment located a stone's throw away from Seaforth Beach and the world-famous Boulders Penguin Colony.

Web Ref No 4148720 • Beds 2 • Baths 2 • Parking 2 Tom Shenfield 083 331 3988 tom@greeff.co.za





FAERIE KNOWE R2 050 000

Brand new generously sized home

Construction on this new home has just commenced and it will comprise a large open-plan kitchen, dining area and lounge, leading onto the patio with a built-in braai. No transfer fees.

Web Ref No 3978101 • Beds 3 • Baths 2.5 • Garages 2 • Parking 2 Werner Rix wernrix@greeff.co.za 082 462 1152





SUN VALLEY R1 995 000

Welcome home

This light-filled stylish home in popular Hazelwood Park has so much to offer its prospective purchaser.

Web Ref No 4316021 • Beds 3 • Baths 2 • Parking 2 Liz Richard 084 900 0338 liz@greeff.co.za Giselle Donaldson-Cross 082 451 0890 giselle@greeff.co.za





MARINA DA GAMA R4 250 000

For the discerning buyer

This property has been beautifully renovated, tastefully utilising the spaces and finished to a high standard.

Web Ref No 3887624 • Beds 3 • Baths 2.5 • Garages 2

Heather Cape 083 320 6302 hmcape@greeff.co.za Russell Cape 072 951 8466 russell@greeff.co.za



MARINA DA GAMA R3 200 000

For summertime al fresco entertaining

Lovely home on the sought-after Park Island, in the Marina, is perfect for indoor and outdoor living and entertaining.

Beds 3 • Baths 2 • Garages 2 • Parking 2 Heather Cape 083 320 6302 hmcape@greeff.co.za Russell Cape 072 951 8466 russell@greeff.co.za



LAKESIDE R2 150 000

Secluded secure complex

Entertainment space comprising an indoor/outdoor bar, dining and lounge area and a built-in braai. Pet-friendly complex.

Beds 3 • Baths 2 • Parking 2

Heather Cape 083 320 6302 hmcape@greeff.co.za Russell Cape 072 951 8466 russell@greeff.co.za



MUIZENBERG R3 450 000

Home with dance studio & GB1 zoning

A bohemian-styled home behind a large dance studio. Different, exciting and quirky accurately describes this home. It is one not to be missed!

Web Ref No 4285866 • Beds 3 • Baths 2 • Parking 2

Heather Cape 083 320 6302 hmcape@greeff.co.za Russell Cape 072 951 8466 russell@greeff.co.za



MUIZENBERG R2 150 000

On the beach

Light, warm and airy, this two-bedroomed, north-facing home has splendid mountain views.

Web Ref No 4026979 • Beds 2 • Baths 2 • Parking 1

Heather Cape 083 320 6302 hmcape@greeff.co.za Russell Cape 072 951 8466 russell@greeff.co.za



MUIZENBERG R1 695 000

Art Deco apartment

Large airy rooms with a trifecta of views. Staff quarters/storeroom included.

Web Ref No 3967277 • Beds 4 • Baths 1.5

Heather Cape 083 320 6302 hmcape@greeff.co.za Russell Cape 072 951 8466 russell@greeff.co.za









Kalk Bay at its best

One of the finest addresses in Kalk Bay. Set high up on the hill overlooking the quaint seaside village, the property is located at the end of a cobble stone cul-de-sac. The land measures 950m² in extent and would easily accommodate two dwellings, and offers 360-degree mountain and sea views. The existing dwelling is needing serious renovations, but being in such a sought-after position, demolition would unlock the full value of this opportunity.

● KALK BAY R10 950 000 • Beds 3 • Baths 2 • Garages 2

Ashley Barnes 083 261 3996 ashley@greeff.co.za | Heather Capes 083 320 6302 hmcape@greeff.co.za







Heritage home - full of soul

Walk into this home and feel the nostalgia of bygone years. The kitchen is full of old-world charm but with modern functionality. This property includes an income-generating apartment requiring completion. The veranda runs across the whole of the home and overlooks the garden. Added extras are solar geyser, greywater tank as well as a good working security system, garage and off-street parking.

KALK BAY R6 900 000 Web Ref No 3901768 • Beds 3 • Baths 3 • Garages 1 • Parking 2

Ashley Barnes 083 261 3996 ashley@greeff.co.za | Heather Capes 083 320 6302 hmcape@greeff.co.za





Stylish beach house

With sweeping views stretching from the Cape Point Reserve to Witsands, this stylish home is a luxury, high-end rental property. A tree-lined, shady path leads down to this gorgeous home with ample entertaining spaces, quality finishes and wooden flooring throughout. The living areas are open-plan and every room enjoys jaw-dropping views of the ocean with access to the outside decks.

MISTY CLIFFS R9 300 000 Web Ref No 3997500 • Beds 3 • Baths 3 • Parking 3

Elly Abels 076 807 1011 elly@greeff.co.za | Marianne Furlong 060 960 3994 marianne@villagehomes.co.za





Stunning masterpiece in secure estate

Versatility and beauty in a secure estate with superb sea and mountain views, offering a unique balance between nature and lifestyle. A state-of-the-art home automation system ensures every aspect of the home is at your fingertips. It includes a home theatre, a games room, an entertainment room, stainless steel barbeque and under-counter fridge, SMEG oven and dishwasher, a Godin wood-burning fireplace, plus a pantry and scullery.

● **KOMMETJIE** R6 150 000 Web Ref No 3933664 • Beds 4 • Baths 3.5 • Garages 3 • Parking 3 • Pool Willi Schalk 072 211 1753 willi@villagehomes.co.za





Personality and luxury with views

This glorious, thatched home, offering the charm and homeliness of a cottage with the dimensions and glamour of a magnificent family residence. An exceptional property possibly with the most commanding views in the village.

• SCARBOROUGH R5 500 000 Web Ref No 4293013 • Beds 4 • Baths 3 • Garages 2 • Parking 2 • Pool

Elly Abels 076 807 1011 elly@greeff.co.za | Marianne Furlong 060 960 3994 marianne@villagehomes.co.za





Contemporary opulence in an incredible reserve-side setting







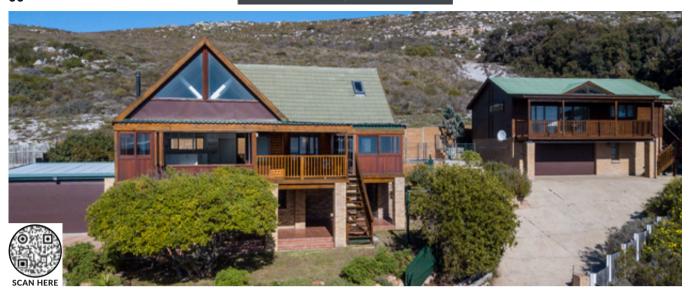


SCARBOROUGH

R14 200 000

Web Ref No 3469254 Beds 4 Baths 4 Garages 2 Parking 2 This magnificent home lies on the border of a World Heritage Site in a pristine and sought-after coastal village. Contemporary opulence surrounds you in this sleek property, which has extensive open-plan living and entertainment areas inside and out, art studios, a wine cellar and a two-bedroomed, self-contained, luxury apartment with integrated kitchen, all with majestic views of the Atlantic Ocean, grazing wildlife or fynbos-covered mountains. Owned and co-designed by a talented local artist, the house exudes beauty and creativity alongside state-of-the-art functionality.

Elly Abels 076 807 1011 elly@greeff.co.za | Marianne Furlong 060 960 3994 marianne@villagehomes.co.za







Expansive views and outdoor living

This unique property finds its perfect position at the end of a quiet cul-de-sac high up against the Slangkop Mountains with unobstructed views of the Atlantic Ocean and surrounding Chapman's Peak mountains. Surrounded by nature, this extraordinary property comprises TWO separate homes, each with an income-generating flatlet, lending itself to be run as a guest house should you so wish.

● KOMMETJIE R5 800 000 Web Ref No 3621043 • Beds 7 • Baths 5 • Garages 4 • Parking 2

Werner Rix 082 462 1152 wernrix@greeff.co.za







Front row with uninterrupted views in secure estate

North-facing family home in sought-after Bluewater Estate, featuring European standard finishes.

BLUEWATER ESTATE R4 495 000 Web Ref No 4059255 • Beds 4 • Baths 2.5 • Garages 2 • Parking 2 Willi Schalk 072 211 1753 willi@villagehomes.co.za







Exceptional home in prestigious estate

An exceptional home in a very prestigious estate, newly built and features modern open-plan design. This gorgeous family home is nestled amongst the indigenous flora and boasts exceptional finishes both inside and out. The imaginative living area flows effortlessly out to a wonderful covered entertainment patio and sparkling (eco) pool deck for lazy al fresco dining or to enjoy family breakfasts on balmy summer mornings.

► KOMMETJIE R11 500 000 Beds 4 • Baths 4 • Garages 2 • Parking 2

Frankie Fleck 082 447 7960 frankie@greeff.co.za







Front-row estate home surrounded by nature

Modern, newly-built and well-appointed home situated at the end of a quiet cul-de-sac, overlooking the Wildevoel Vlei.

KOMMETJIE R4 950 000 Web Ref No 4214065 • Beds 4 • Baths 4.5 • Garages 2 • Parking 2 Frankie Fleck 082 447 7960 frankie@greeff.co.za

BUYING OR SELLING A HOME AND OUR NEW PRIVACY LAWS

For many of us, the acronyms POPI and POPIA have become familiar due to the prolific amount of news on the announcement recently that the Protection of Personal Information Act is operational and that businesses must gear up to be compliant by next year, 1 July 2021.

In transacting for the sale or purchase of a property, or when premises are leased, a substantial amount of very private information changes hands. It is likely that an identity document must be provided, together with proof of residential address, employer detail, proof of income (tenant), contact numbers and email addresses. In a lease there are sometimes also details of a third party required who may be called upon to stand in for the tenant's default.

Is this no longer allowed? The good lawyerly answer to that is 'yes, on the one hand; and no, on the other'. Let us explain.

POPIA's principal impact on businesses will generally lie in its customer interaction, human resources (processing of employee information), marketing and advertising; procurement (processing of supplier information), information management, finance (debtors and creditors information), and cross-border transfers of personal information (if applicable). In its barest essence, POPIA establishes rights and duties that safeguard personal data and at the same time, balances the legitimate needs of business to collect and use personal data for business activities. Non-compliance poses a huge reputational and financial risk (with fines of up to R10 million).

The POPI Act does not stop businesses from continuing with their legitimate business operations. Consent from data subjects (the clients) need therefore not be

obtained in all instances for their personal information to be processed (used, applied, collected, stored, deleted). Rather, the emphasis is on responsible use of personal information that was obtained for legitimate business purposes. There are exceptions where consent is a pre-requisite such as where the business wants to send direct electronic marketing to a list of persons who are not existing clients; the processing of the personal information of a child, and more.

The default position is set out in section 11 of POPIA which makes provision for justification grounds, in other words, where even though there is no consent, the business can justify why it is processing the personal information without consent. These grounds include, for example:

- (i) instances where the processing is necessary for concluding a contract to which the individual is a party, or it is necessary to perform under such contract. This will apply where an estate agent assists you in the sale and lease of a property; or
- (ii) where the processing complies with an obligation imposed by law on the responsible party (an example might be processing for purposes of complying with legislation such as RICA or FICA).

It is clear that as seller, purchaser, landlord or tenant, you will be asked to provide certain information necessary for the transaction. Only where this information falls within the specific exclusions, is used for other unaligned purposes, or is leaked to the general public, will POPIA questions be raised.

CONTACT STBB CLAREMONT: 021 673 4700 Martin Sheard: martins@stbb.co.za Junel Hickman: junelh@stbb.co.za





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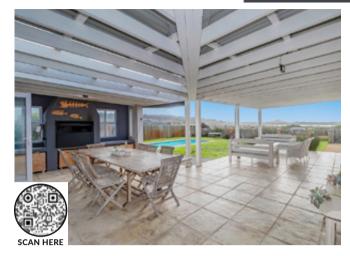
 Claremont
 T: 021 673 4700

 Fish Hoek
 T: 021 784 1580

 Helderberg
 T: 021 850 6400

Blouberg Tyger Valley Illovo Fourways T: 021 521 4000 T: 021 943 3800 T: 011 219 6200 T: 010 001 2632

Centurion Bedfordview East London T: 012 001 1546 T: 011 453 0577 T: 043 721 1234





Tranquillity and ease of living

This lovely north-facing modern home is situated in the front row with uninterrupted views.

■ BLUEWATER ESTATE R4 250 000 Web Ref No 4279774 • Beds 4 • Baths 3 • Garages 2 • Parking 2 Willi Schalk 072 211 1753 willi@villagehomes.co.za

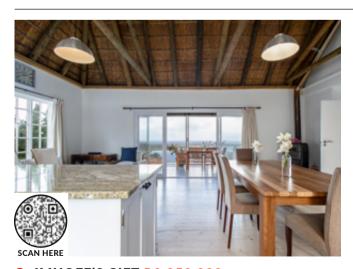




Charming estate living

An easy and uncomplicated home that offers tranquil living in a nature-filled environment bordering on Imhoff Farm with its new vineyard.

BLUEWATER ESTATE R3 350 000 Web Ref No 3971493 • Beds 4 • Baths 2.5 • Garages 1 • Parking 2
 Willi Schalk 072 211 1753 willi@villagehomes.co.za





Tranquil lifestyle estate living

Beautifully located in a secure, picturesque lakefront Estate of Imhoff's Gift, this family home is ready for you to move right in! Lovely modern north-facing home just a short drive from the pristine Kommetjie beaches.

• IMHOFF'S GIFT R3 250 000 Web Ref No 3989571 • Beds 4 • Baths 4 • Garages 2 • Parking 2 • Receptions 1 Willi Schalk 072 211 1753 willi@villagehomes.co.za



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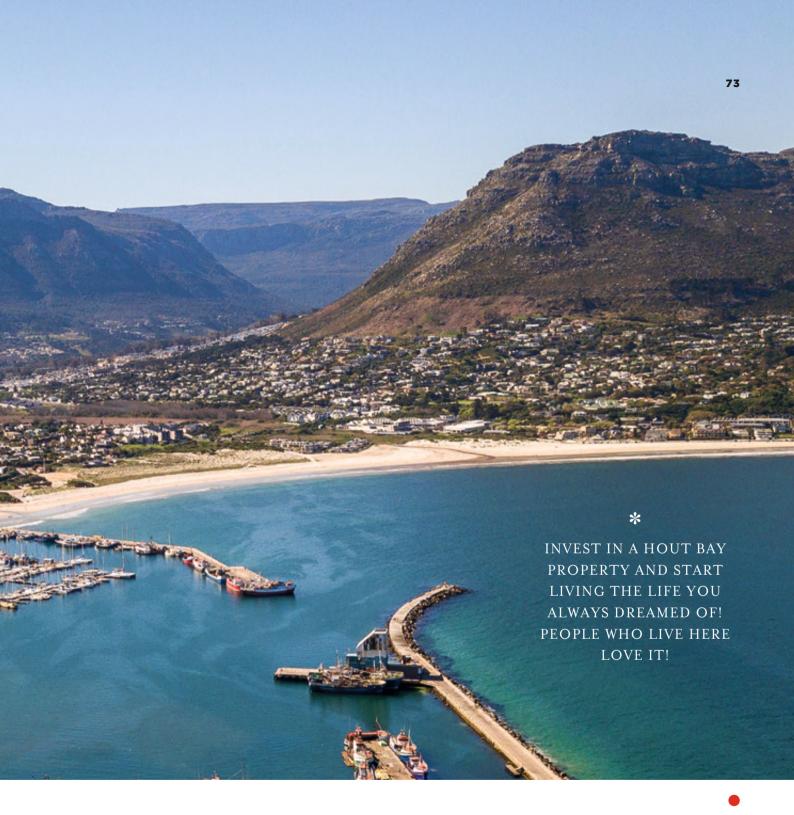
Welcome to Hout Bay and Llandudno



OFTEN REFERRED TO AS THE HEART OF THE CAPE, HOUT BAY HAS PRETTY MUCH EVERYTHING YOU COULD POSSIBLY ASK FOR. THIS UNIQUE SEASIDE NEIGHBOURHOOD OFFERS SOMETHING FOR EVERYONE, ANY DAY OF THE WEEK. IT IS THE PERFECT PLACE TO PUT DOWN ROOTS.

WHY BUYERS CHOOSE HOUT BAY

- Hout Bay forms part of the coveted Atlantic Seaboard, yet it's affordable a prime real estate treasure.
- Nestled between Chapmans Peak and Table Mountain, Hout Bay is an idyllic location.
- Hout Bay is home to a caring community, lending this unique village an atmosphere that's quite different to normal suburbia.



- Say goodbye to sitting in traffic for hours. Hout Bay is a mere 20-minute drive along the scenic coast road to the CBD. It is also within easy access to the southern suburbs.
- With a variety of homes for first-time buyers and younger families, to upmarket security estates and small farms, Hout Bay offers properties suitable for all life stages.
- Within the Hout Bay hub you will find a working harbour, a wide selection of shops, medical facilities, schools and restaurants.
- Don't forget the beaches! The beloved and famous Hout Bay beach is on your doorstep, while the pristine Llandudno beach is in your backyard.

Turn the page for some stunning new releases – your new home and a laid-back lifestyle awaits!



HOUT BAY R12 800 000

"Southern Belle"

An exquisite property exuding elegance and tranquillity. Set in the beautiful Ruyteplaats Estate and commanding sweeping views of the bay and mountains, this home invites you to stay.

Web Ref No 4287526 • Beds 4 • Baths 3.5 • Garages 2 • Staff suite Jennifer Cluver 082 871 9323 jennifer@greeff.co.za



HOUT BAY R9 980 000

Elegantly chic family home

Enjoy the essence of country living in this newly-renovated home which is in a class of its own for the discerning buyer. The focus of this home is easy lifestyle and summer entertaining. Designed to be enjoyed.

Web Ref No 4320845 • Beds 5 • Baths 5 • Garages 2 • Pool Meryl Butt 084 922 1016 meryl@greeff.co.za



HOUT BAY R5 895 000

Berg en Dal beauty

Immaculate private residence in sought-after Berg en Dal gated estate with fine attention to detail throughout. North facing – every window captures light, sunshine and views towards Kleinleeukop and surrounding mountains. A dream home for upmarket family living and year-round entertaining.

Web Ref No 4382526 • Beds 4 • Baths 3.5 • Garages 2 • Pool Glenda Woods 082 853 4070 glendaw@greeff.co.za



HOUT BAY R4 500 00

Breathtaking mountain views

This naturally insulated wooden-framed house is a pleasure to inhabit all year round. Constructed over three levels to capture far-reaching mountain views from all the different angles within the house, and especially from the rooftop terrace.

Web Ref No 4382115 • Beds 4 • Baths 4 • Garages 2 • Cottage Friedel McLachlan 082 320 9473 friedel@greeff.co.za



HOUT BAY R2 650 000

Delightful starter home

With its light-filled interior and slow-burning combustion fireplace for winter evenings this home has unique charm. Good size work-from-home space. Mountain views from a vine-covered patio overlooking the garden and pool. Garden includes a vegetable patch.

Web Ref No 4368048 • Beds 4 • Baths 3 • Parking 2 • Pool

Louise Reister 083 226 3775 louise@greeff.co.za Meryl Butt 084 922 1016 meryl@greeff.co.za



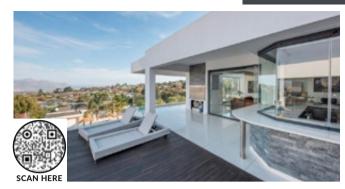
HOUT BAY R2 395 000

For first-time buyers or renovators

Enjoy village living from this great family home in need of TLC. Within walking distance to the beach and shops and surrounded by lovely neighbours, this is the perfect place to put down roots.

Web Ref No 4378963 • Beds 3 • Baths 2 • Garages 2 • Pool Lindsay Goodman 082 638 1758 | lindsay@greeff.co.za

GREEFF CHRISTIE'S STEEDAGGGAAA REAL ESTREE



SOMERSET WEST R15 900 000

Magnificence in Somerset West

This contemporary home has three storeys of luxury with sea and mountain views. All four bedrooms are en suite with the highest quality finishes. Two lounges and a superlative entertainment area.

Web Ref No 4016563 • Beds 4 • Baths 5.5 • Garages 3 • Parking 4 Julie Louw 084 956 7820 julie@greeff.co.za



SOMERSET WEST R5 200 000

Home with views plus vacant plot

Nestled in the popular suburb of La Sandra, this large family home with two-bedroomed guest suite is on 2 540m². The property can be subdivided. Sea and mountain views, private entertainment areas, pool and covered patio.

Web Ref No 3812751 • Beds 5 • Baths 3 • Garages 2 • Parking 2 Loretta Diab 082 416 6982 loretta@greeff.co.za Donné Jacobs 084 448 4446 donne@greeff.co.za



SOMERSET WEST R3 995 000

Picture perfect in security estate

Perfect for scaling down without compromising on style. Light and bright entertainer's home, both inside and on the north-facing patio, overlooking the mature garden. Beautifully maintained and ready to move in.

Web Ref No 3973691 • Beds 3 • Baths 2 • Garages 2 • Parking 2 Debbie Kietzmann 083 264 7086 debbiek@greeff.co.za



■ SOMERSET WEST R6 950 000

Secure dual living with views

Immaculate modern home with a fully equipped two-bedroomed flatlet with separate entrance. Easy flow offering great entertainment space, quality finishes and breathtaking views. Double garage, pool, security.

Web Ref No 4214598 • Beds 5 • Baths 5 • Garages 2 • Parking 2 Loretta Diab 082 416 6982 loretta@greeff.co.za Donné Jacobs 084 448 4446 donne@greeff.co.za



SOMERSET WEST R4 495 000

Luxurious dual living

We proudly present this immaculate house with its excellent layout and European features. Suitable for dual living. Stunning views. Great entertainment space. Security.

Web Ref No 4293549 • Beds 4 • Baths 3.5 • Garages 3 • Parking 3 Karin Arnaud 083 456 3522 karin.a@greeff.co.za



SOMERSET WEST R2 295 000

Stylish apartment in walking distance of beach

This beautiful and stylish apartment in Paardevlei Precinct has all the facilities you need. Walk to the beach and boutique mall. With excellent security, this is the perfect lock-up-and-go property.

Web Ref No 4217853 • Beds 3 • Baths 2 • Parking 2

Debbie Kietzmann 083 264 7086 debbiek@greeff.cc

Debbie Kietzmann 083 264 7086 debbiek@greeff.co.za Loretta Diab 082 416 6982 loretta@greeff.co.za



FRANSCHHOEK R11 950 000

Expansive estate home with views

High quality construction and superb layout just minutes from the amenities of Franschhoek village. Offers open-plan living room, dining room and entertainer's kitchen. Three bedrooms en suite and a completely separate granny flat with separate entrance and own garage. This property is a must see if you are looking for a quiet, safe and tranquil setting on large grounds with breathtaking scenery! (Including VAT – NO TRANSFER DUTY)

Web Ref No 4333309 • Beds 4 • Baths 4 • Garages 4 • Pool Aimee Campbell 072 693 052 aimee@greeff.co.za Carrick Campbell 071 502 3517 carrick@greeff.co.za



FRANSCHHOEK R5 400 000

Enchanting with a stream going by

An idyllic lifestyle with a farmhouse feel nestled down a private driveway and bordering a stream, this hidden oasis is so close to the amenities of Franschhoek's high street. A fourth self-contained loft bedroom has its own entrance and is used as a short-term rental. Patio and shaded fairy garden on the river. A spiral staircase leads to a huge loft space – second lounge or studio? Your choice.

Web Ref No 4381636 • Beds 4 • Baths 3 • Garages 1

Aimee Campbell 072 693 052 aimee@greeff.co.za

Carrick Campbell 071 502 3517 carrick@greeff.co.za



● FRANSCHHOEK R10 950 000

Desirable Fransche Hoek Estate home

Complemented by panoramic views, this property is securely positioned at the end of a cul-du-sac in one of Franschhoek's most prestigious estates. This north-facing home with its glorious indigenous garden is only meters away from a perennial stream. Large glass windows and recessed sliding doors capture the landscaped garden and create a seamless flow to the gorgeous pool and outdoor entertainment patio.

Web Ref No 4370019 • Beds 3 • Baths 3 • Garages 1 • Pool Aimee Campbell 072 693 052 aimee@greeff.co.za Carrick Campbell 071 502 3517 carrick@greeff.co.za



FRANSCHHOEK R4 800 000

Double-storey streamside charm

A lock-up-and-go, entry-level home perfect as a holiday home or permanent residence. Set alongside a green belt and stream with dramatic mountain views. Comfortable and private, with double glazing, solar geyser and aluminium doors and windows. Value for money.

Web Ref No 4306988 • Beds 3 • Baths 2 • Parking 1

Aimee Campbell 072 693 052 aimee@greeff.co.za

Carrick Campbell 071 502 3517 carrick@greeff.co.za





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MCGREGOR R5 300 000

McGregor's 'Grand Marigold'

Versatile, unique and with endless possibilities. Currently run as a successful guest house, but with the flexibility of being a family home or a combination of both!

Web Ref No 4229711 • Beds 7 • Baths 5 • Parking 8 • Pool Caro Hodges 083 265 2258 caro@greeff.co.za



MCGREGOR R3 500 000

Beautifully presented historic property

Experience this country retreat, tastefully and sensitively renovated, with top quality modern conveniences without losing the charm of yesteryear.

Web Ref No 3537124 • Beds 4 • Baths 2 • Parking 1 • Pool Caro Hodges 083 265 2258 caro@greeff.co.za



MCGREGOR R3 900 000

Calling all chefs to McGregor

Wonderful restaurant with all the bells and whistles! Commercially zoned, this space is versatile and ideal for large or small functions.

Web Ref No 4284558 • Commercial

Caro Hodges 083 265 2258 caro@greeff.co.za



MCGREGOR R1 500 000

Renovators ahoy

Renovation project with set of plans included. Make this property your own! BONUS: renovated self-contained flatlet.

Web Ref No 3537214 • Beds 3 • Parking 4

Caro Hodges 083 265 2258 caro@greeff.co.za



MCGREGOR R1 195 000

Level plot in the heart of McGregor

A level 2 570m² piece of land, ready for you to build your dream home with mountain views all around.

Web Ref No 3909682 • Vacant land

Caro Hodges 083 265 2258 caro@greeff.co.za



MCGREGOR R995 000

Affordable thatch cottage in McGregor

This cute cottage is in a quiet part of McGregor and makes for an ideal getaway holiday pad.

Web Ref No 4041676 • Beds 2 • Baths 2 • Carport

Caro Hodges 083 265 2258 caro@greeff.co.za

AVOID THESE 5 INVESTMENT BLUNDERS DURING A CRISIS



WAS "LET'S SELL FOR
NOW AND WAIT FOR
THE DUST TO SETTLE,"
ONE OF YOUR MANTRAS
DURING THE RECENT
MARKET SHOCK?
DIEGO WUERGLER, OUR
HEAD OF INVESTMENT
ADVISORY, EXPLAINS
THE COMMON MISTAKES
MADE DURING A CRISIS.

M istakes. Sometimes they come down to individual decisions. Often, they are as simple as financial advice gone wrong.

Here are my top five common blunders that investors may encounter during a crisis:

MISTAKE 1: "LET'S SELL FOR NOW AND WAIT FOR THE DUST TO SETTLE."

The equivalent for cash-rich investors would be "Let's keep the cash and wait for the dust to settle". The S&P500 has rebounded by more than 60% since its low on March 23, 2020 and most investors that have not bought are still in waiting mode.

An alternative view: Instead of waiting, it is much better to build a solid exposure structured around well-defined investment themes, such as the US market and China. Potential winning infrastructure sectors might include IT & Communications, Healthcare, and Industrials. Other attractive opportunities may also be found within the Consumer Discretionary and Consumer Staples spaces.

MISTAKE 2: "THE MARKET IS WRONG."

No, it is not. It is us as individuals who are wrong. At any point in time, the market simply discounts all public information available (the fundamentals) as well as investors' psychology (momentum).

An alternative view: Never fight a trend. Most of the time, we understand several weeks/months later why the today's market trades at current levels. It is better to listen to what the market has to say to us and only when a trend changes should we adjust accordingly. The current secular bull market started in May 2013. On average, this period lasts 16-18 years.

BY DIEGO WUERGLER, HEAD INVESTMENT ADVISORY BANK JULIUS BAER

MISTAKE 3: "THIS TIME IS DIFFERENT."

No, it is never different. We may feel this way because we are living an unprecedented experience due to the pandemic, but the context is always different. In 2000, it was all about sky-rocketing valuations. In 2008 the financial system (not the market system) was falling apart.

An alternative view: What never changes is our behaviour or our reaction, which is always based on greed and fear. Today it is fear that guides our feelings and this bodes well for the continuation of the bull market. Always remember: bull markets end with euphoria, not fear.

MISTAKE 4: "I CANNOT SELL THIS STOCK AT SUCH A LOSS. LET'S KEEP IT FOR A WHILE AND SEE WHAT HAPPENS."

Avoiding a loss (and keeping zombie stocks) is one of the worst strategies ever, in my opinion. Normally, "what happens next" is absolutely nothing as these stocks go nowhere.

An unrealised loss is still a loss. The best way to quickly recover from previous losses is to make sure that what we own now will outperform in the future.

An alternative view: Covid-19 is changing the world. It clearly defines winners and losers, so be quick at selling the losers. Don't keep the cash but reinvest into structural winners that benefit from the acceleration triggered by Covid-19.

MISTAKE 5: "BUY LOW, SELL HIGH."

On paper this looks great. In reality, you know when a stock was low and when it was high (e.g. when to buy and when to sell) only after the fact. Particularly in a positive market environment, you tend to have a contrarian approach and only buy stocks that trade at a low level. Unfortunately, they often trade low for a good reason so you buy what you should avoid (see mistake 4). Alternatively, what's much worse is that you may wait for the perfect moment to buy low and then you never buy.

About Julius Baer

JULIUS BAER IS THE LEADING SWISS WEALTH MANAGEMENT GROUP and

a premium brand in this global sector, with a focus on servicing and advising sophisticated private clients. At the end of September 2020. assets under management amounted to CHF 413 billion. Julius Baer is present in over 25 countries and more than 60 locations. Headquartered in Zurich, we have offices in key locations including Dubai, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Mexico City, Milan, Monaco, Montevideo, Moscow, Mumbai, São Paulo, Singapore and Tokyo. Bank Julius Baer also has a Representative Office in Johannesburg which can be contacted on +27 10 133 0403. For more information, visit our website at **www.juliusbaer**.com.







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