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Beyond the numbers

As we enter into what is traditionally "the selling season" it is with mindfulness and a sense of gratitude that I look back on Greeff's performance up until the start of November which reflects a 31 percent year-on-year increase in turnover. In an environment plagued with jitters about the weak Rand, the spectre of rising inflation and an ever-present uncertainty about SA leadership, the allure of Cape Town remains a constant.

In this most beautiful corner of South Africa, properties have held their values through downtimes and have seen a significant increase over the past 18 months. It is therefore, nothing short of a labour of love and a privilege to market dream homes in this unique and breathtakingly lovely peninsula. All our agents embrace this sense of gratitude, and over and above that, share a common culture which sees us all constantly striving to ensure that more and more people experience "the Greeff difference. This is what goes beyond the numbers: it is the very pulse at the heart of the Greeff engine, and it's what keeps us healthy as a company.

Company health thrives in the absence of politics, bureaucracy and egos. This is something we pride ourselves in. It means we have an open-door policy. Our management is not top heavy and we can negotiate and manouevre in a way larger traditionally structured estate agencies cannot. Our agents are handpicked because they epitomize a Greeff culture, a culture which embraces the highest ethics and professional conduct and a passion for continuous learning. My management team and I play the tireless role of ensuring that agents and employees throughout the organisation are continually reminded about what is important; integrity, prompt service and informed marketing strategies - in a nutshell, providing a service our agents would expect to receive themselves if they were to sell their own property. It's what we at Greeff call "putting the personal back into property."

Then there's our newest and most excit ing initiative, and it's unique to Greeff Properties; our sellers can now earn huge cash back rewards through the Pick n Pay Smart Shopper programme See the advert on the opposite page. This is an incredible opportunity for sellers to determine their own rewards based on the commission agreed to.

We're offering five percent of the commission in Smart Shopper points which you get to use on a shopping spree, a holiday or any one of the enticing options offered by the Smart Shopper rewards programme.

In addition to this, our sellers benefit from a wide-based national media strategy both in print and on-line. We also offer regular show days as well as numerous shopping centre expos, which means we literally take your home to the market place.

Our affiliation with Christie's International Real Estate means that we are able to market your property to a global audience of significant means. Our affiliation grants us access to 939 other leading estate agencies in 44 countries all over the world. This equates to some 26 000 real estate professionals and a massive databank of qualified buyers with foreign currency.

Locally we enjoy direct referral relationships with two other Christie's affiliates. namely Ennik Estates in Johannesburg and Tysons in Natal, both of whom are growing exponentially in their respective markets. These combined connections mean we're able to market our clients' properties to qualified buyers both locally and internationally without compromising the exclusive and personalised level of service our client base has come to know and expect of us. We look forward to sharing "the Greeff difference" with you.

Wishing you all a healthy and blessed festive season and a prosperous 2015.





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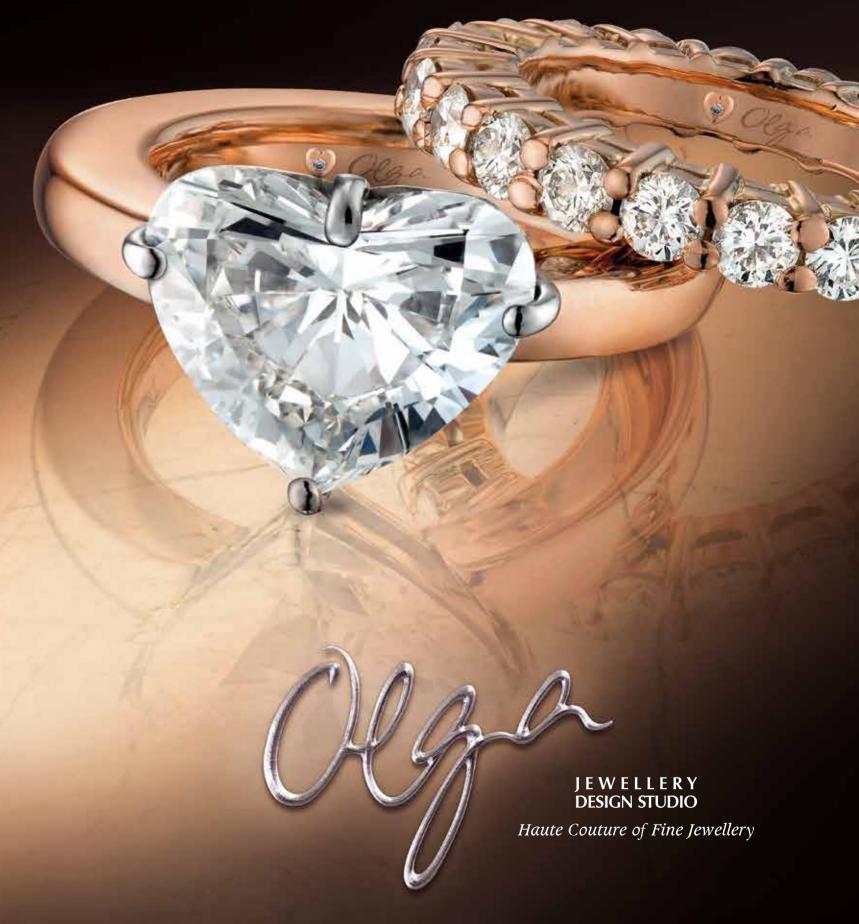
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Contents

Voices

- **BEYOND THE NUMBERS** A message from CEO Mike Greeff
- **MORE REASONS TO LOVE SA** What drives The Big Positive Guy
- **CREATING FAMILY WEALTH** By Jonny Sieff

Trends

- **WATCH THIS SPACE** Peter Gilder's new collection of fine time pieces
- **WHAT TO WEAR NOW** New ways with classic navy and white
- **SUMMER HAIR "GLOW-TO" GUIDE** Can't-do-without hair products 10
- 18 **A SHOPPING DAY** — Blue Route's new additions

Destinations

- **MORROCAN MUST** Lose your heart to Marrakech
- **MAGNIFICENT** The Plettenberg is unforgettable
- **MEMORY MAKER** Historic Houwhoek still has it all

Entertaining

TASTES OF SUMMER — New menu for a new season of leisurely lunches and light suppers

At Home

 $51 \quad \text{THE COOL GUIDE} - \text{Getting the most out of your air conditioner} \\$

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EDITOR IN CHIEF Hedi Lampert Kemper. DESIGN & LAYOUT ADVERTISING ADMINISTRATOR **EDITORIAL & ADVERTISING ENQUIRIES** OUTLOOK - THE GREEFF MAGAZINE IS PUBLISHED BY GREEFF PROPERTIES. 262 Main Road, Kenilworth, Cape Town, South Africa, 7800

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Properties

- Cover Property Winelands dream An extraordinary resort-style home in the Franschhoek valley.
- Christie's Affiliates Choice properties in Johannesburg & KZN
- 34 Bishopscourt
- 36 Kenilworth Upper
- 37 Constantia Upper
- 42 Constantia
- 43 Rondebosch, Newlands & Claremont Upper
- 44 Chelsea Wynberg & Plumstead
- 45 Bergvliet
- 46 Tokai
- 50 Steenberg & Nieuwe Steenberg
- 52 Silwersteen
- 53 Simon's Town
- 55 Stonehaven, Marina da Gama & Lakeside
- 56 Noordhoek
- 58 Fish Hoek, Capri & Kommetjie
- 60 Sectional title Southern Suburbs
- 62 Ottery
- 63 Vredehoek, Green Point & Sea Point
- City Bowl
- Clifton & Camps Bay
- 69 Bakoven



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Everybody's tocking about...

With his new range of fine timepieces,

Peter Gilder is ticking all the right boxes.

Known for fine bespoke jewellery, Peter Gilder's emporium celebrates its 30th year in Constantia Village this November. The distinctive store with its open-to-view glass enclosed workshop is a showcase for finely crafted gold jewellery, much of which is hand made on site. This year, however, marks something of a turning point in that Peter Gilder is now home to a collection of top-end timepieces. Sporting a highly covetable brand new Bell & Ross from the store's current range, Gilder says, "I've specifically selected brands you simply won't find just anywhere." Labels include: Longines, Tissot, Baldessarini, Bell&Ross and Raymond Weil.



ABOVE: From *BELL & ROSS*, this ceramic timepiece embedded with gold is a stylish blend of square muscularity tempered with the refinement of some of the brand's Vintage models. *R75 500*.

ABOVE RIGHT: The world's first solar-powered touch screen watch *TISSOT – T-TOUCH EXPERT SOLAR* does everything but run its wearer a hot bath! It remains fully charged for a year, even if stored in the dark and boasts 25 tactile functions. *R11 550*.

RIGHT: A blend of stainless steel and 18k rose gold, this is **DOLCE VITA BY LONGINES**. The case is covered in diamond bezel. Water resistant up to 30 meters, this watch is the epitome of functional style. **R48 600**.





This classically styled stainless steel ladies dress watch with silver dial from *Raymond Weil* is an elegant addition to any Xmas stocking.

R12 295

All watches available from
Peter Gilder Fine Bespoke Jewellery
at Constantia Village.

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YES!

Plain, print or floral, tailored or relaxed, classic navy and white makes it right. Find your combo at Cavendish Square.

A: Cool and carefree. Navy and white floral playsuit, R595 from Chica Loca. B: Eyes right in these retro referenced shades by VOGUE, R890 from **EYE BAR. C:** You can carry anything off with this MICHAEL KORS, blue satchel bag on your arm. R8995 from CALLAGHAN. D: Summer's most wanted: The white tote bag. This one is by MICHAEL KORS. R8595 from CALLAGHAN. E: Covetable slim-cut navy and white print trousers by **DIANE VON** FURSTENBERG. R6595 from CALLAGHAN, teamed with must-have white cotton shirt, R599 from *LEVIS* and printed scarf R220 from CHICA LOCA. F: Sneakers steal the show; Budgie Blue Denim, R380 and Calico / Silver floral, R 430 both from LEVIS. G: The oh so wearable navy / snake skin wedge, R1990 from **EUROPA ART**.

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- C-SCHWARZKOPF OSIS SESSION SALT SPRAY For rough and tousled looks. Provides grip and thicker, fuller feeling hair, without overburdening. (200ml R239).
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Where SENSES collide

Magical memories are waiting to be made in Marrakech

WORDS AND PHOTOGRAPHS BY HEDI LAMPERT KEMPER

We touched down at the charming Menara Marrakech airport in the glow of a sunset casting a rosy golden hue over the contemporary architecture with traditionally referenced diamond shapes filtering light in lace-like patterns into the concourse. Enchanted by the flush of crimson roses bordering the terminal, Marrakech already had me at "hello" – pleasantly dazed as I was by my own memories of James Michener's 'The Drifters' and reveries of Crosby, Stills and Nash's 'Marrakech Express'.

Driving down Boulevard El Yarmouk, motorbikes carrying unlikely groupings from pairs of burka-clad women to entire families of four, whizzed by. Soon we saw the legendary ochre-pink walls of the old city (medina), built in 1122-1123, earning Marrakech the moniker of the "Red City."

We reached the Bab Doukkala, one of the medina's numerous gates, and we were disgorged from our minibus transport. A porter appeared as if from nowhere with a handcart, and having loaded our bags, set off at a clipping pace down the cobbled alleyway. Unwilling to lose him in the maze that is the medina, we trotted after him like a pair of clockwork mice dodging motorbikes, which alarmingly, did not slow down in the bustling alleyways, if anything, they seemed to accelerate. Winding through the medina, we passed by stalls selling leather bags, lanterns, jewellery and fruit, and each turn lead us into a darker, danker and frankly somewhat smellier alleyway. Pregnant cats huddled over scraps of food and tangles of kittens slept curled up in corners or wobbled unsteadily on brand new paws.

The rosy glow was beginning to pall when suddenly the porter came to a halt before a majestic, medieval, wooden brass-studded door, and range the bell. We waited in the gloom, and no sooner had the door opened, we were enveloped in an exquisite mist of fragrance. "It's orange blossom,"









announced Karine, our beaming hostess. "Welcome to Hotel Riad Idra." Built around a courtyard or garden, a riad is a traditional Moroccan house or palace – Riad Idra is closer to the latter – lavishly tasteful, an oasis of white and blue tiled tranquility embraced by archways and alcoves and accented with mesmerizing water features and byzantine flourishes - so beautiful, I almost wept.

A tray of mint tea and freshly baked Moroccan cookies appeared and Karine insisted we sit down and partake. She unfolded a map and pointed out the must-sees, best restaurants and what places and things to avoid. She also instructed us on how to haggle - essential know-how!

Our room was gorgeous and having showered and spritzed respectively with the complimentary Chanel no. 19 and Allure Homme, placed thoughtfully in the luxurious bathroom, we headed out in search of the Jemma El Fna, the medina's main square, and apparently Africa's busiest. As we walked, we made sure to pin down landmarks so as not to get lost on the way home. "Remember that carpet seller," "and this wood-carving workshop." Soon, we found ourselves in the midst of a colossal hub, teeming with tourists and locals alike, vendors shouting above the general din and the growl of those ubiquitous motorbikes, which add atmosphere as they do, are not unlike mutant mosquitoes - frankly, annoying.

The air was thick with the delicious aroma of grilling meat from a bank of food stalls in the middle of the square, while on the outskirts barrows heaved with mountains of dried figs, dates and nuts, and freshly squeezed orange juice sellers abounded. Beyond the clouds of barbeque smoke, circles of onlookers rocked and shook their shoulders to the pulsating rhythm of drums. Drawn to the music, we joined the throng and within seconds, a tin was being rattled under our noses; everything has a price in Marrakesh. Circles were formed also around storytellers enacting dramas, snake charmers and men with trained monkeys – here I averted my eyes. And every so often, the breeze carried a stench of horse urine — unwelcome as it was, this only added to the wildly sensual collision — kaleidoscopic, exhilarating and utterly intoxicating!

And then it got better – we started shopping! Kilim and leather bags, belts, sandals and slippers, silky harem pants, turquoise, and amber silver jewellery, spices and, I'd love to add carpets, but I ran out of suitcase space. The thrill of the haggle, however, is in a word, addictive. Chivvied on by the adrenalin rush of your last conquest, having knocked 50 percent off the original price, you cannot resist, but try out your newly honed chutzpah in the next emporium of treasures. "You are a difficult woman," was high praise indeed from the vendor who reluctantly sold me a couple

of pashminas at 40 percent of the original quoted price.

On the way back to the hotel, like the legendary crumbs sprinkled by Hansel and Gretel, our landmarks along with their vendors had disappeared. One wrong turn led to another and another and eventually, we succumbed to the relentless offers of assistance from a tween boy. The child led us on an exceedingly winding and increasingly nerve-wracking path back to our hotel and when we tipped him 20 Moroccan Dirham, he looked horrified and demanded 100. We refused and he declared that we were "bad people" - he all but spat. And indeed we did feel bad until our concierge assured us that we had in fact overpaid the young

addictive. Breakfast the next morning was a sumptuous affair: freshly squeezed

orange juice, yoghurt, pastries, toast, delicate goat's cheese, homemade apple and peach jam and coffee. We languished on the roof terrace among bougainvillea and the ecstatic chirping of birds. The Imam's call to prayer drifted across the rooftops.

The thrill of

the haggle,

is in a word,

The day beckoned with a visit to the spice bazaar and the statuesque cacti of the Jardin Majorelle, a botanical garden neighbouring Yves Saint Laurent's residence. The designer adored Marrakech and spent his final years there.

A glorious full body massage at the Riad Idra spa was a marvellous end to a day spent marching the cobbled alleyways and indulging in more serious haggling. We dined in the moonlight on the hotel's roof terrace where the service was immaculate, the food divine.

All too soon our stay was over, but having left a small piece of my heart in Marrakech, I returned home with an imprint of the Red City and the Riad Idra in that vacated space, vowing to return — this time, that carpet is mine!

www.riadidra.com / info@riadidra.com



unforgettable

Situated in a private nature reserve, nestling on a cliff edge, Plettenberg Park Hotel & Spa boasts majestic and sweeping views of the Indian Ocean. This unique destination features an inspired blend of stylish architecture, fine dining and quintessential rejuvenation in a five-star package.

Priding itself on being an all-weather venue, Plettenberg Park Hotel and Spa is glorious in the summer sunshine, with spectacular arching views of the azure ocean, while winter visitors can revel in the coziness of log fires and warm wraps as wild, blustering winds and rain storms whip the waves into a theatrical frenzy.

Luxurious accommodation is defined by hand picked décor; interior designer Sarah Stevens has created a mix of contemporary sophistication with a dash of local flavour.



Fine Dining at Plettenberg Park Hotel is what our reputation has been built on.

Whether it be freshly harvested mussels, just caught, expertly prepared linefish, a delicious chicken dish, or a rack of tender 'Karoo' lamb, the cuisine at Plettenberg Park Hotel is guaranteed to tantalize and seduce.

Breakfasts offer a limitless choice of fish, meats and dairy. Here the chef will discuss menus with guests personally to ensure that individual tastes and preferences are catered for. Indeed this is one of the unique pleasures of spending your vacation at Plettenberg Park - we plan your stay solely around your needs. All you need to do is sit back and relax. You can dine whenever and wherever you choose. Indoors, outdoors, around the pool by candlelight, or on the sea-deck by lantern-light, whatever you prefer.

Spa @ Plettenberg Park offers tranquility tempered by the irresistible energy of the ocean to create a haven of well being. The Spa provides a complete range of Body and Beauty treatments, complete with aromatic elixirs, melodious sounds and captivating fragrances. Here relaxation areas with unobstructed views over the ocean as well as a Jacuzzi, sauna and steam room awaken the senses.

Your hosts will ensure that everything is arranged for you; Whether it is whale or bird watching, nature walks, fishing, snorkeling, scuba diving, horse riding

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Memories are made of this...

Bearing the distinction of oldest Hotel in South Africa, Houw Hoek Inn features in the memory banks of countless Capetonians.

If you haven't been out that way for a while, then drive out and rekindle all those fond recollections, or if you're yet to visit this veritable institution, then head out there for a traditional scone tea and the legendary Saturday night dinner dance.

Located on the site of a toll gate established in the Dutch East India era, and first built in 1779, Houw Hoek Inn has retained much of the original architecture and the ground floor bears testimony to the grandeur of a bygone age. The upper storey was added in 1860. Since then there have been numerous additions and renovations, however the structures are still characterised by olde-world grace and charm, and today Houw Hoek Inn offers guests an elegant combination of history and natural beauty, located as it is in the heart of the Kogelberg (Biosphere) Reserve, plus all the modern conveniences one expects from a 21st Century establishment. Houw Hoek Inn is a gorgeous venue for weddings, conferences and other large events, while rolling lawns make it a great place for families with kids. Whether it's a for day out or an overnight stay, only 90km from Cape Town and 75km from Cape Town International Airport, Houw Hoek Inn offers city dwellers an easy accessible retreat.

Great food, wonderful accommodation and excellent service define Houwhoek Inn's offering.







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Tuesday 16 December: 9am - 5pm

Wednesday 17 - Saturday 20 December: 9am - 9pm

Sunday 21 December: 9am - 5pm

Monday 22 and Tuesday 23 December: 8am – 9pm

Wednesday 24 December: 8am - 5pm

Thursday 25 December: Optional trading.

Friday 26 December: 9am - 5pm

Saturday 27 September: 9am - 7pm

Sunday 28 December: 9am - 5pm

Monday 29 and Tuesday 30 December: 9am - 7pm

Wednesday 31 December: 9am - 5pm

1 January 2015: Optional trading.

2 January 2015: Normal trading hours resume.







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SUMMER light

Recipes, styling and photographs by Hedi Lampert Kemper

Sweet melon and mint sorbet

A gorgeous palate cleanser between courses or a refreshing and different dessert.

- Serves 8 -

INGREDIENTS

Sweet melon/spanspek - 4 cups (cubed)

Water - 1 cup

Sugar - 1 cup

Lime juice - 4 Tbs

Fresh mint - 4 tsp finely chopped

METHOD

Place water and sugar in a saucepan and heat slowly, stirring until sugar dissolves. Remove the syrup from the stove, pour into a bowl and cool to room temperature. Add cooled syrup and lime juice to chopped melon and puree in a food processor. Stir in chopped mint. Transfer mixture to the freezer and stir every thirty minutes until solid. Serve in miniature or shot glasses which have been prechilled for ten minutes in the freezer. Garnish with slivers of lime zest and extra mint leaves.







Herbed grilled lamb loin

with nectarine

Fresh garden herbs and grilled nectarine are a marvellous complement to a fine juicy lamb chop.

- Serves 8 -

INGREDIENTS

Lamb loin chops - 16 Olive oil - 16oml Lemon juice - 200ml Rosemary - 2 Tbs fresh chopped Mint - 2 Tbs fresh chopped Oreganum - 2 Tbs fresh chopped Thyme - 2 Tbs fresh chopped Salt and Pepper to taste. Nectarines - 4

Combine olive oil, lemon juice and herbs and pour mixture over the raw loin chops, tossing them to distribute evenly, then leave chops to marinade in the fridge for an hour or two.

Remove chops from the marinade, season each with freshly ground salt and pepper and place under a hot grill.

Slice the nectarines in half and remove the stone. Brush each half with some of the marinade and place cut side up under the grill alongside the chops.

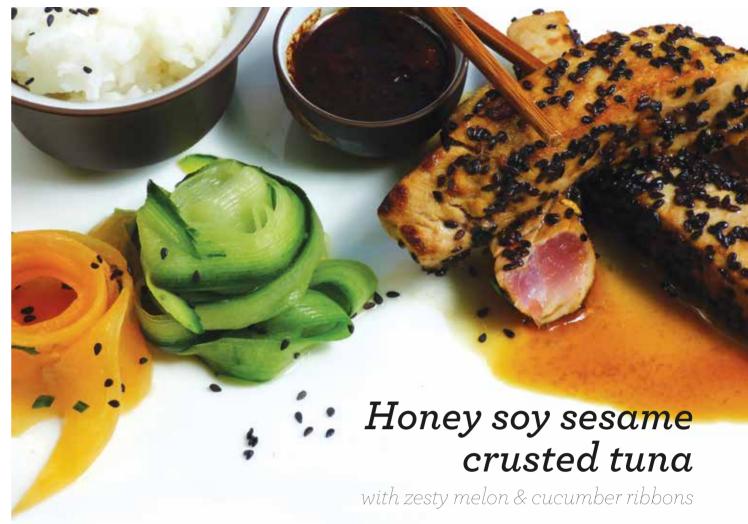
Baste chops and nectarine regularly with remaining marinade and turn chops once the tops are starting to sizzle and brown.

(Don't turn the nectarines or they will become a pulpy mess).

The other side of the chop will cook much quicker than the first, so keep an eye on things. Remove once the fat is crispy and caramelised, plate two chops with half a grilled nectarine per person, and serve immediately.

SUGGESTED ACCOMPANIMENT: Mixed green micro-greens with avocado and feta.





■ METHOD

Heat oven to 180 degrees C. Place pumpkin and olive oil in an oven-proof dish and toss to coat. Season with freshly ground salt and pepper. Bake until tender and slightly golden and caramelised.

Place butter in a pan and heat until sizzling. Add sage leaves and fry till crisp. Remove sage leaves from the pan, set aside then lightly brown the corn cobs in the remaining butter. Remove corn and add the pine nuts - toss briefly until lightly brown. Remove from heat. Combine the corn and butternut, top with crispy sage leaves, pine nuts and the butter remaining in the pan. Serve with individual ricotta parcels.

RICOTTA PARCELS

Mix chopped chives into the ricotta and divide into eight 60 g portions. Press each portion into a ¼ measuring cup then turn upside down to unmould onto a square of baking paper. Wrap like a gift and tie the parcel with a chive strand.

Light, but satisfying, this taste explosion is perfect as a main meal or halve the portions and serve as a starter.

- Serves 8 -

INGREDIENTS

Fresh tuna - 800 g Soy sauce - 4 Tbs Ginger fresh grated - 1 Tbs Honey - 2 Tbs Lime or lemon juice - 125 ml Garlic - 2 cloves crushed Black sesame seeds - 125 ml Olive oil - 2 to 3 Tbs for pan frying Sweet melon/spanspek - half with skin removed English cucumber - I Lemon juice - 125 ml

Chives chopped - 3 Tbs

Using a vegetable peeler, cut melon and cucumber flesh into long, ribbon-like strips. Toss the strips with lemon juice and sprinkle with chopped chives. Set aside.

Slice tuna into finger sized strips and place into a marinade of soy, ginger, honey, lemon juice and garlic. Sprinkle sesame seeds 1 tablespoon at a time onto a side plate, remove a tuna strip from the marinade and roll it in the seeds to create a crust. Repeat with all the tuna strips. Heat the olive oil in a shallow pan and sear the tuna strips at a very hot temperature. A minute on each side is ample as the inner flesh should be very rare. (Take care when cooking, as sesame seeds do pop and cause hot oil to spit)

Once tuna is done, quickly heat the remaining marinade in the same pan and serve as a dipping sauce on the side. Divide tuna into eight portions and plate each with swirls of cucumber and melon and a portion of sushi rice, prepared according to the package instructions. Garnish with a few more sesame seeds and a sprinkling of chopped chives.

people helping

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BANTING and beyond...

Owned and run by catering legend, Elly Nield, ellies deli @ The Noordhoek Café has become one of the South Peninsula's favourite venues (Banting or not), for a breakfast, lunch, teatime snack or a delicious coffee and a range of take-home deli foods and ready-made meals.

ellies deli @ The Noordhoek Café specialises in delicious Banting-style fare including: curries, lasagnes, cakes, breads, muffins, muesli, granola, muffin and bread pre-mix, ready-made take-home Banting-style meals, cauli-pizza bases, cauli-wraps, cauli-rice and cauli-mash and much more...

Paleo and other nutritional approaches are catered for by a variety of wheat, gluten and sugar-free premixes, breads and muffins.

ellies deli @ The Noordhoek Café, serves wine and nibbles under the trees, while kids enjoy a safe, delightful garden and play area. Well-behaved dogs are always welcome, and the venue is protected from sun, wind, and rain. On cold days, a crackling fire warms the quaint and charming interiors. The emporium also stocks a range of health products, gifts for all ages, home décor and original art and jewellery by local fine artists.

ellies deli has now expanded to Fish Hoek: ellies deli @ A.P Jones (021 782 5250) ellies deli @ Betty's (021 782 5628)

— as the Thai saying goes "Same Same... but Different", with Banting-style meals, breakfasts and pensioner's specials being the focus for the near future.

ellies deli @ The Noordhoek Cafe

Noordhoek Garden Emporium, corner Noordhoek Main Road and Katzenellenbogen Road, Noordhoek. ph. 021 789 1827 / noordhoekcafe@gmail.com or elliesdelifishhoek@gmail.com

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TOP: Pitched-roof buildings form a central living area with rectangular bedroom pods linked to it by flat-roofed walkways creating protected courtyards.

ABOVE: Beautiful water features with Japanese design references define both the perimeters of this home as well as sections of the interior, creating a tranquil ambience. A 16-metre long swimming pool is surrounded by a series of impressive cantilevered terraces, which allow the outside to be enjoyed out of the direct sun; the first terrace features an outdoor living and dining area; the second includes a full braai area with a dedicated marble bar top, while the third boasts an outside log-burning fireplace for those cool autumnal evenings.





Designed in boutique resort style by award winning Stefan Antoni Olmesdahl Truen Architects in collaboration with Richard Townsend of Townsend & Associate Architects, this residence is defined by chic, luxurious comfort.

A consistently neutral palette of materials throughout accentuates the flow from inside to the outdoors and provides a gentle canvas against which the hues and textures of the furniture, décor and artwork play in subtle variation.

Sleeping accommodation is ample for 16 persons sharing large, luxurious, comfortable en-suite rooms with floor-to-ceiling glass sliding doors to covered terraces. These allow exceptional valley and mountain views.





- Eight bedrooms and eight bathrooms
- Two garages and four parking bays
- $\bullet \, \text{A six-metre long, glass-fronted, dry-stone-walled wine cellar} \\$
 - A large open-front kitchen with an island counter
 - A full catering kitchen with walk-in fridge.
- A separate laundry, linen room, staff room and pantry
 - A staff kitchen
- \bullet All the bathrooms offer under-floor heating and the entire home is $\mbox{air-conditioned}$
 - Fireplaces in most bedrooms
- A self-contained guest/staff cottage with open-plan, king-size bedroom, en-suite, living and dining area with fireplace, plus own secluded garden
 - Asking price: R84 million -

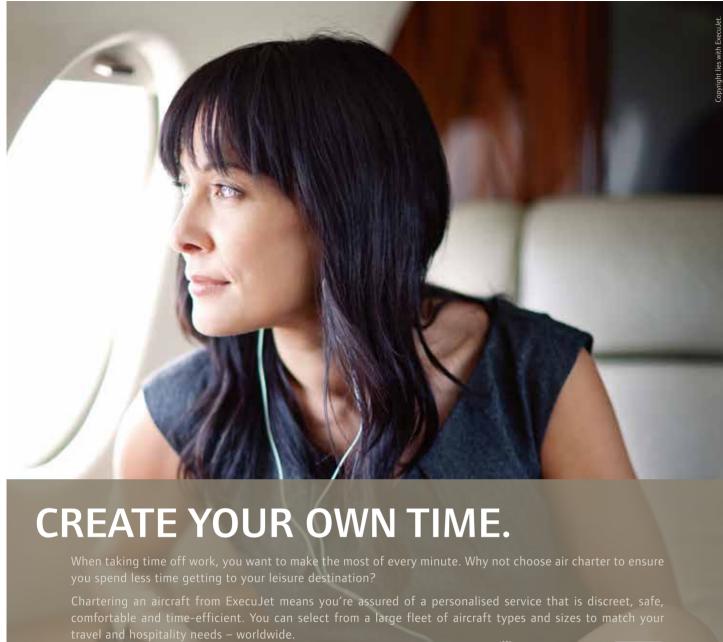


The airy and lofty open-trussed, basilica-like, main living spaces with gable windows onto the overlooking mountains are dramatic, yet simultaneously cool, calming and welcoming.

The property is for sale with all furniture, fittings, beds, art, cutlery, crockery and ornaments. The owner even promises to leave the wine cellar full with some of South Africa's finest wines!

FOR ENQUIRIES PLEASE CONTACT - Simon Raab - 082 325 8801 - simon@greeff.co.za

- Find out more about this property at www.christiesrealestate.com - Use the web reference: 1409260523362678 -



For more information email charter@execujet.co.za

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Spectacular Masterpiece!

Wind Dancer is a spectacular, classic masterpiece that offers an idyllic lifestyle and a designer home of international standards. This sumptuous villa offers an authentic and comfortable living space in an exceptionally vast footprint - all set against the spectacular vistas of the Indian Ocean and the surf as it crashes onto the beach below. Nearby, the renowned Southbroom Golf Club attracts golfers from all over the world.

The home is as captivating as the panoramic and enticing sea-views which beg to be lingered over from every window.

4 Bedrooms - 5 Bathrooms - 4 Garages Asking price R14,95 million



HOUGHTON - JHB

The Houghton

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Four prestigious and luxury apartments are available at the exclusive The Houghton. From the 1st floor to the 4th floor, each apartment offers an extraordinary lifestyle for travelling business people or safe family living. These comfortable ±220m² apartments boast plentiful space for entertaining and relaxing.

Soak up the sun with northern views through an abundance of oversized windows opening to private patios. Large main bed suite with dressing room, two additional bed suites plus guest cloakroom. Open-plan kitchen with scullery. Flowing lounge and dining areas with magnificent finishes throughout.

3 Bedrooms - 3 Bathrooms - 2 Garages From R8.3 million

FOR ENQUIRIES PLEASE CONTACT - Mike Greeff - 083 679 1809 - mike@greeff.co.za

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BISHOPSCOURT

R49 million

Outstanding Architectural Prize in Bishopscourt

This fashionable and stylish home is set in a serene indigenous garden with captivating mountain vistas. One is instantly wooed by the triple-volume entrance hall with soft "green", open-air atrium.

The flooring is a mixture of screed, tiles and American Oak wood, adding warmth and depth. The lounge, dining room and kitchen are all open-plan with a large wood-burning fireplace. Aluminium sliding pocket doors enable a seamless flow to the covered terrace and garden. The eat-in kitchen flanked by a butler's staircase has a walk-in cold room, pantry and dumbwaiter up to the bedroom area. There are four spectacular bedrooms en-suite upstairs, with balconies, plus a downstairs guest suite. The lavish main bedroom has an added open-air "extra shower and toilet".

A cosy downstairs TV room with built-in study area, server room and temperature controlled wine-tasting/storage room plus a hobby room/studio are exceptional. Numerous extras include a staff-suite, separate cottage, 20-meter solar heated lap pool with separate Jacuzzi, deep, undercover, outdoor entertainment area with large recreational fireplace and built-in braai with extractor. There are also integral iPod docking stations in the reception rooms, CCTV, electric fencing, a guardhouse and intellibus lighting.

6 Bedrooms - 6 Bathrooms - 4 Garages - Web Reference: GFHO-0986

FOR ENQUIRIES PLEASE CONTACT - Debbie Woods - 082 578 4181 / David Murray - 072 334 5875



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BISHOPSCOURT

Reminiscent of a Rural French Retreat

Set in lush indigenous surroundings. Exceptional views from each room, a warm, country kitchen with separate scullery and laundry. Open-plan living and generous receptions rooms.

5 Bedrooms - 5 Bathrooms - 2 Garages - Web Ref: GFHO-0744



Debbie Woods - 082 578 4181 / David Murray - 072 334 5875



BISHOPSCOURT

R16 million

R26 million

Handsome Home with Colonial flair

Set in a beautiful landscaped garden with mountain views, this stately north-facing house has good bones and offers great value. Ample accommodation, floodlit tennis court and pool with pool house.

4 Bedrooms - 2 Bathrooms - 3 Garages - Web Ref: GFHO-0835



David Murray - 072 334 5875 / Debbie Woods - 082 578 4181



KENILWORTH UPPER

R13,3 million

Eclectic Charm in Exclusive Enclave

French Country style meets understated English elegance in this singular home, rich in exquisite detail and grand proportions. A breathtaking entrance courtyard, authentic French windows and shutters.

6 Bedrooms - 5 Bathrooms - 3 Garages - Web Ref: GFHO-0500



CONSTANTIA UPPER

R9,95 million ex VAT

Prime Living in a Security Estate

Privately positioned in a tranquil area, this delightful sunny retreat ticks all the boxes for a contemporary family lifestyle. A cleverly designed home with fabulous entertainment spaces and stack-back doors to create seamless living to a large covered terrace. The entrance hall leads to a generously proportioned double-volume reception room comprising the open-plan kitchen, dining room and lounge. Includes a separate work-from-home office and a staff suite.

4 Bedrooms - 4 Bathrooms - 4 Garages - Web Reference: GFHO-0972 Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488 / Cheryl Teubes - 082 457 9980





CONSTANTIA UPPER

R12,5 million

Contemporary Classic

On a magnificent acre, this home enjoys panoramic views and privacy. Abundant space for the kids to play as well as ample accommodation for the extended family and staff. A German designer kitchen with Siemens appliances, a self-contained guest suite, small wine cellar, separate gym room, underfloor heating, gardener's kitchenette plus three staff rooms and two bathrooms, borehole and electric fencing are among the numerous additional features.

5 Bedrooms - 5 Bathrooms - 4 Garages - Web Ref: GFHO-0877 Arie Kadé - 083 448 0488 / Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876









CONSTANTIA UPPER

R16,25 million

Exclusive High Constantia

Situated in one of Constantia's most desirable positions, this sleek, ultra-modern home offers a refined lifestyle within an exclusive residential estate with 24-hour guarded security. Complete with beautiful detail and superb finishes, the home benefits from an open-flowing floor plan including a spacious dining room, eat-in kitchen and a covered entertainment patio overlooking the pool. Four beautiful bedrooms – all en-suite, plus excellent staff accommodation.

4 Bedrooms - 5 Bathrooms - 2 Garages - Web Ref: GFHO-0968 Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488





CONSTANTIA UPPER

R10,5 million

The Perfect Address in The Avenues

Located on a magnificent plot enjoying space, seclusion and fabulous mountain views, this well designed home offers three spacious reception rooms and open-plan leisure living, spilling out onto a timber-decked pool and manageable garden. Features include a tiled staircase with wrought iron balustrade leading to upstairs bedrooms and a private study with doors to a view patio. The main bedroom is carpeted and boasts a dressing room, gas fireplace and French doors to a patio.

5 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFHO-0931 Arie Kadé - 083 448 0488 / Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876





CONSTANTIA UPPER

R18 million

Silverhurst - Estate Living.

This family, entertainer's home in the heart of the Southern Suburb's most prestigious security estate offers you a contemporary lifestyle in a collection of classically designed formal spaces. A glorious outside pool room overlooks the immaculate garden area with established trees. This is the opportunity of a lifetime to live in this sought-after estate with its 24-hour gate guarded security, almost seven acres of landscaped garden areas with dams, walks and two grass tennis courts.

4 Bedrooms - 4 Bathrooms - 2 Garages - Web Ref: GFHO-1005 Arie Kadé - 083 448 0488 / Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876





CONSTANTIA UPPER

R16,9 million

Fantastic Position, Sought after and Seldom Found

Sought after and seldom found, this sensational, architecturally designed, north-facing family home abounds in accommodation for the extended family. Great entertainment spaces, superb self-contained cottage, pool room and tennis court. This home is set on close to an acre and offers excellent security down a quiet country lane.

4 Bedrooms - 4 Bathrooms - 6 Garages - Web Ref: GFHO-0954 Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488











CONSTANTIA UPPER

R50 million

Masterpiece in Silverhurst Estate

This fabulous residence, set in a beautiful private garden, is one of the larger homes on the estate. Luxurious details include wonderful entertainment spaces, a glass conservatory and perfectly manicured lawns.



Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488



CONSTANTIA UPPER

R33 million

Majestic Grandeur

Visually impressive and beautifully proportioned residence with high ceilings and exquisite detail, the living spaces in this five-en-suitebedroomed home are beautiful and exude warmth and comfort.

5 Bedrooms - 5 Bathrooms - 6 Garages - Web Ref: GFHO-0271



Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488 / Cheryl Teubes - 082 457 9980 5 Bedrooms - 5 Bathrooms - 4 Garages - Web Ref: GFHO-0245



CONSTANTIA UPPER

R29,5 million

Unique Residence On a Sprawling Three Acres Set at the top of a long private road within a gated community, protected by 24-hour security, this elegant thatched homestead is the ultimate in country living. Enjoying complete privacy.



Arie Kadé - 083 448 0488 | Cheryl Teubes - 082 457 9980 | Angie Bloom - 083 678 7876 | 4 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFHO-0667



CONSTANTIA UPPER

R11,5 million

Heritage Home - Urban Convenience

Full of character with sash windows, several fireplaces and the charm of a country manor house. The refined classical facade gives way to interiors offering both formal and informal spaces.



Cheryl Teubes - 082 457 9980 / Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488



CONSTANTIA UPPER

R10,5 million

Country Setting

A tiled entrance hall with water feature and Oregon pine stairs leading to basement and first floor sets the tone for this must-view home. Spacious en-suite bedrooms and an Italian eat-in kitchen and scullery.

3 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFHO-1008



Angie Bloom - 083 678 7876 / Arie Kadé - 083 448 0488 / Cheryl Teubes - 082 457 9980



CONSTANTIA UPPER

R10 million

Modern Masterpiece

This unique property blends contemporary sophistication with minimalist architecture and all-round quality. Located in the prestigious Aphen Estate, the home affords sensational views.

4 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFHO-1004

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For more information - Jean Kerr - 082 975 8427 - jean@greeff.co.za



CONSTANTIA

CONSTANTIA

R9,9 million

Entertainer's Dream with Dual-Living Options Rural surroundings and delightfully secluded in a quiet cul de sac, this magnificent home offers unique accommodation and spectacular mountain views. Generous reception rooms flowing to outside patio.

6 Bedrooms - 7 Bathrooms - 2 Garages - Web Ref: GFHO-0965



For more information - Jean Kerr - 082 975 8427 - jean@greeff.co.za



R8,8 million

Spectacular Family Home, Dual-Living Opportunity This exceptionally well-presented, north-facing home features an easy flow between reception rooms to outside covered patio with seating area where you can enjoy the garden tranquillity and sparkling pool.

5 Bedrooms - 3 Bathrooms - 4 Garages - Web Ref: GFHO-0944



For more information - Jean Kerr - 082 975 8427 - jean@greeff.co.za



CONSTANTIA

R5,495 million

Character Home with Spacious Cottage A well-proportioned home reflecting the history of Constantia. Dual living at its best with charm in a rural setting.

4 Bedrooms - 2 Bathrooms - 5 Parking Bays - Web Ref: GFHO-0932



For more information - Geraldine McKay - 083 450 6643



RONDEBOSCH

R10,5 million

Exceptional, Modern Home for the Professional Outstanding family home in the heart of the Golden Mile and close to leading schools. The owner's consideration to style and detail is admirable, with top quality fittings and many hidden gems throughout.

7 Bedrooms - 5 Bathrooms - 2 Garages - Web Ref: GFHO-0982



Mark Shagam - 083 272 4004 / Val Petzold - 083 625 0433



NEWLANDS-PALMYRA

R6 million

One of Newlands-Palmyra's more stately homes A home for your children to make memories in. Situated on almost 1,200m², offering multiple parking, and sprawling lawns plus potential for separate-entrance accomodation. Close to leading schools.

4 Bedrooms - 3½ Bathrooms - 1 Garage - Web Ref: GFHO-0980



CLAREMONT UPPER

R5,85 million

Character Home in the Heart of Claremont North-facing home with wooden floors in lounge and dining room. Farm style eat-in kitchen open-plan to informal sitting room.

4 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFHO-1012 Mariella Peretti - 082 357 4602 / Charles Silbert - 082 555 4286



CLAREMONT UPPER

R4,5 million

Perfect Pied-a-Terre

Beautiful proportions, north-facing orientation, tall sash windows and neutral palette make this exceptionally practical home warm and light!

3 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFHO-1013

Charles Silbert - 082 555 4286 / Mariella Peretti - 082 357 4602

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For more information - Lana Holt - 071 035 9458 - lana@greeff.co.za



CHELSEA WYNBERG

R4,5 million

London Living in Chelsea Village

Character and a spacious homely flair plus versatility. The warmth of the Godin fireplace heats both the lounge and dining room areas which seamlessly flow into one another. Attractive stylish kitchen.

3 Bedrooms - 2 Bathrooms - 1 Garage - Web Ref: GFHO-0859



For more information - Lana Holt - 071 035 9458 - lana@greeff.co.za



CHELSEA WYNBERG R2,725 million

Chic City living in Chelsea Village

In a tranquil lane, four designer townhouses offering open-plan living with fireplace. Generous entertainment verandah. Designer kitchen with top-of-the-range appliances.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-0990



WYNBERG R2,5 million

A Home with Business Rights (GB1)

Six offices, two kitchenettes, two cloakrooms and drive-through parking for seven cars, automated gates and alarm. Utilise one section and lease the other.

6 Bedrooms - 2 Bathrooms - Web Ref: GFHO-0936

For more information - Lana Holt - 071 035 9458 - lana@greeff.co.za



PLUMSTEAD

R925 000

No Fuss, Convenient Living

A perfect lock-up-and-go in a small secure pet-friendly complex, with secure parking and affordable levies. North-facing courtyard sized garden.

2 Bedrooms - 1 Bathroom - Web Ref: GFHO-0992

For more information - Kurt Wucherpfennig - 082 897 6130



BERGVLIET R3,4 million

Ranch Style in Bergvliet's "Champagne" Mile

This fastidiously maintainted property, set in a lovely pocket and embraced by extensive garden offers huge possibilities for an ideal family home.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-1020

Roz van der Walt - 083 278 7269 / Liz Robertson 082 895 3417



BERGVLIET

R3,75 million

Triple Living Home of Generous Proportion

Potentially three separate households; a three-bedroom, two-bathroom family home, provides income for the owners who live in the "second" home.

5 Bedrooms - 4 Bathrooms - 2 Garages - Web Ref: GFHO-0963

Roz van der Walt - 083 278 7269 / Liz Robertson 082 895 3417



DIEP RIVER R2,5 million

Postcard Pretty Chelsea Cottage

Set in the heart of the Diep River Chelsea Village, this lovely north-facing cottage offers all the charm and character of a heritage home.

3 Bedrooms - 2 Bathrooms - 1 Garage - Web Ref: GFHO-0999

Liz Robertson 082 895 3417 / Roz van der Walt - 083 278 7269



MEADOWRIDGE

R3,75 million

Perfect Fusion of Space, Sun and Style

Set in a wrap-around established garden and enjoying mountain views, this remodelled home offers the best of comfortable, stylish family living.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-0926

Liz Robertson 082 895 3417 / Roz van der Walt - 083 278 7269



BERGVLIET

R3,3 million

Space for Kids to Play

Remodelled into a stylish and easy-living space with elegant contemporary finishes, this home is set in a wonderful, lawned, level garden.

4 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-1002

Liz Robertson 082 895 3417 / Roz van der Walt - 083 278 7269



BERGVLIET

R1,25 million

Vacant land in Bergvliet? Yes There Is

A lovely, lush, level piece of garden created by a sub-division. Bonus features include: an existing perimeter wall, auto sliding gate and bricked driveway. Double-storey home feasible. *Web Ref: GFHO-0978*

Roz van der Walt - 083 278 7269 / Liz Robertson 082 895 3417





TOKA

R4,5 million

Work and Play, So Many Options

Situated in a quiet area, this spacious home will suit the larger family. Neat as a pin, open-plan lounge, dining area, large kitchen with breakfast bar and separate laundry. Large bar room with bedroom and bathroom which could be transformed into a separate/dual-living area with own entrance. Garden for the kids to run around in, plus sparkling pool!

5 Bedrooms - 4 Bathrooms - 1 Garage - Web Ref: GFHO-0973 For more information - Karin Little - 083 261 8849



TOKAI

R3,55 million

Pristine Family Home

This gem is situated in a perfect position for all the local amenities, Blue Route Mall, Steenberg Shopping Village, Kirstenhof School, beaches and 20 minutes from the CBD. Light, bright, spacious rooms, large eat-in kitchen and separate laundry/scullery. Lounge and dining room both lead to the pretty north-facing patio. This home also boasts a workroom with own entrance and toilet, which could be converted into domestic quarters or work-from-home.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-0993 For more information - Karin Little - 083 261 8849

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- We fight for the best interest rates for our home buyers.
- BetterBond has an industry-leading success rate.
- One in every four South Africans has successfully obtained their bond through BetterBond.
- Over 1 million people now live in their dream homes thanks to BetterBond.

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ISSUES WITH SALE AGREEMENT COMPLIANCE CERTIFICATES

Agreements for the sale of immovable property usually include a list of statutory and other certificates that the seller must provide to the purchaser prior to transfer, and at the seller's cost. These include the electrical, electric fence and gas installation compliance certificates which are required by virtue of the regulations to the Occupational Health and Safety Act.

In addition, bylaws of the City of Cape Town municipality also require a so-called 'plumbing certificate' when properties in its jurisdiction are transferred. In sales of properties in KwaZulu-Natal and the Western Cape, a 'beetle certificate' is usually also included in the list.

The obligation to provide the certificates is not merely imposed by statute and the agreement: nowadays many banks make it a condition of granting a loan to the buyer that copies of these certificates are provided to them.

The relevant legislation prescribes the format of the certification, the components to be inspected and provides that these certificates may only be issued by a person holding certain qualifications and who is registered as an inspector with a designated government department or regulatory body.

WHAT IF DEFECTS ARE FOUND AFTER THE CERTIFICATES WERE ISSUED?

It is important to bear in mind that the legislature's aim with requiring such certificates is not to ascertain whether each component of the installation is as good as new. The emphasis is on safety aspects, and the certificate is rather to ensure or record that the installations comply with the prescripts of applicable safety legislation.

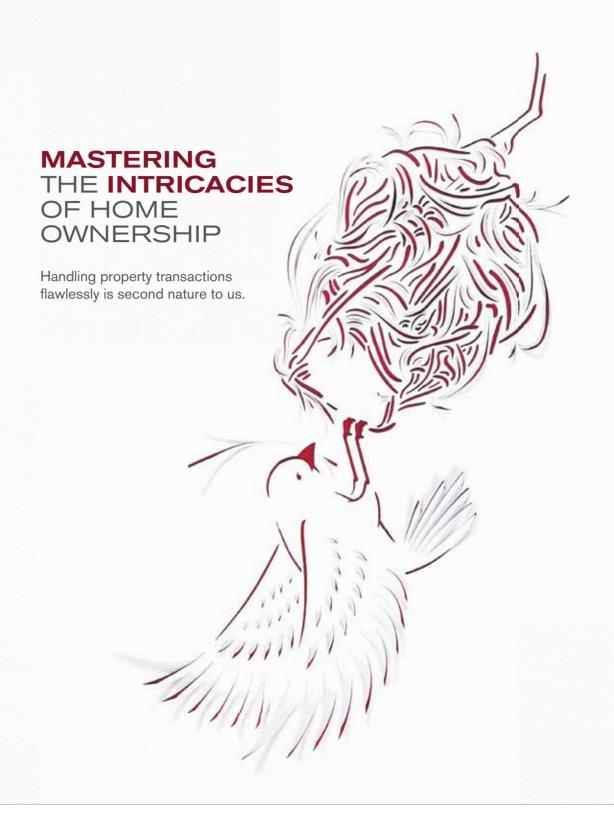
It happens from time to time that a purchaser believes that aspects of the (now certified) installation are nonetheless not compliant with the statutory requirements or his own expectations. However, when the appropriate inspector issues a compliance certificate after having made an inspection, the conveyancing attorney has to accept the correctness thereof at face value. This means that the conveyancer cannot investigate concerns that a buyer, who reckons that the certificate was incorrectly issued, may raise. This is because, once the qualified inspector issues the certificate, it constitutes compliance by the seller with his contractual obligations in this regard.

If a buyer wishes to challenge aspects of a certificate, he should therefore address it with the relevant inspector and if the concerns are not resolved, with the government department or regulatory board governing the inspector. Any such action taken by the purchaser should, however, not cause the registration of transfer of the property to be delayed as a result, as there was compliance by the seller with the provisions of the agreement. The purchaser is then at risk of being held liable for damages suffered by the seller resulting from a delay in the registration of transfer. If however the regulatory board has issued a directive setting aside the specific compliance certificate, the position will be different.

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STEENBERG

R29,5 million

Gentleman's Retreat

Perched at the highest point of this award winning Estate, is arguably its finest property. Set on two acres of manicured perfection, this is a home of baronial proportions, with expansive north-facing views. Sumptuous en-suite bedrooms, a majestic dining room, formal and informal lounges, a catering grade kitchen, and a 'Man Cave' to make Hugh Hefner jealous! The house has its own gym, climatecontrolled wine cellar, manager's office and staff quarters.

5 Bedrooms - 5 Bathrooms - 2 Garages - Web Ref: GFHO-0890 For more information - George Joubert - 083 306 0620 - george@greeff.co.za





NIEUWE STEENBERG

R7,95 *million* (+ *VAT*)

Own a Piece of Historic Cape Winelands Real Estate

Located beneath the Steenberg and Constantiaberg mountains, on an elevated site with gentle slopes, Nieuwe Steenberg architecture offers a functional balance between traditional Cape vernacular and contemporary sophistication. All units are double storey, allowing Nieuwe Steenberg residents to experience a sense of being part of a living landscape of mountains and vineyards, particularly as each upstairs bedroom has its own private balcony.

3 Bedrooms - 3 Bathrooms - 2-4 Garages (Options) - Web Ref: GFHO-0140 For more information - Bruce Durham - 082 380 1880 - bruce.durham@greeff.co.za

Chilled

With 40 years in the air conditioning industry, Tru-Temp are experts in all kinds of "cool." MD and owner Fanus Blom shares a few cold facts we

could all use this summer.

SUMMER SAVVY

Ideally you should set your air conditioning to around 21 - 23°C in summer.

For each 1°C of cooling or heating that you do without, you can save on electricity costs. For example if it's a scorching 35° outside, setting your air conditioner to 23°C, as opposed to, 20°C, can save a significant amount of energy without the system having to operate constantly.

Instead of keeping the system in the "full cooling" mode continuously, switch your air conditioning to "auto" for better cooling and humidity control as it will only kick into action when the temperature drops or rises above the preset optimal temperature.

Close blinds and curtains during the hottest part of the day to prevent the sun's rays from heating your house. Research shows that this can reduce heat absorption by up to 80%.

HOT TIP: If your air conditioning unit is not cooling properly, get it serviced immediately - an inefficient unit can lead to huge electricity bills.

summer or winter leads to dusty fil- disorders such as headaches, lethargy,

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SILWERSTEEN ESTATE

R18,5 million

Mountainside Family Living at its Finest

Thoughtful design, painstaking attention to detail and quality finishes combine with architectural inspiration, space and location to create a family home that ticks all the boxes and then some. Perched way above the Southern Suburbs on the slopes of Steenberg Mountain, with uninterrupted panoramic views to the Hottentots Holland Mountains, this covetable property is located in the exclusive high security Silwersteen Estate with 24/7 guarding, cameras and electrified fencing.

6 Bedrooms - 5 Bathrooms - 3 Garages - Web Ref: GFHO-1000

FOR ENQUIRIES PLEASE CONTACT - Bruce Durham - 082 380 1880 - bruce.durham@greeff.co.za



SIMONS TOWN

R18,995 million

 ${\it Dream position, Directly Overlooking Boulders Beach}$

Watch penguins waddling just metres away and spot whales from the deck. This home is defined by clean architectural lines which frame awe-inspiring, uninterrupted ocean and mountain views. Accommodation includes a spacious open-plan kitchen, dining and lounge area, two TV rooms – one downstairs and one upstairs, guest loo, an open-plan study/nook and one-bedroom en-suite staff accommodation. An additional one-bedroom ensuite cottage boasts an open-plan kitchen, lounge dining area.

5 Bedrooms - 5 Bathrooms - 2 Garages - Web Ref: GFHO-0946





FOR ENQUIRIES PLEASE CONTACT - Bruce Durham - 082 380 1880 - bruce.durham@greeff.co.za









SIMONS TOWN

R10,95 million

Spectacular Panaromic Views Over False Bay

This mountainside home home boasts breathtaking views as well as quality finishes and exceptional use of space and light. The accommodation includes an additional en-suite flatlet. Folding stacking doors from the large reception lead onto a balcony. The spacious dinning and lounge lead from the open-plan kitchen and flow onto the wind-protected entertainment deck and infinity pool. The property is located in a quiet cul de sac in a very sought-after neighbourhood, close to swimming beaches and golf courses.

5 Bedrooms - 5 Bathrooms - 4 Garages - Web Ref: GFHP-0970 For more information - Bruce Durham - 082 380 1880 / Lola Casey - 083 437 9722



SIMONS TOWN

R3,995 million

Magnificent Views of False Bay

Gaze upon the False Bay shore line, Gordon's Bay and the Strand. This beautiful home has a small manicured flower garden and lawn in the front with a fynbos garden and walkways in the rear. Reception rooms and bedrooms all have underfloor heating. The lounge windows have solar screen roll-up blinds. A tank has been installed to collect gutter rain water. An inverter battery system provides emergency power.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-0952 Lola Casey - 083 437 9722 / Bruce Durham - 082 380 1880



CLOVELLY

R2,995 million

Designer Home in Leafy Surroundings

This architect designed home has superb flow and is situated in a quiet cul-de-sac. Open-plan kitchen leads onto covered verandah. Lounge and dining room open-plan leading onto covered verandah. The lounge has a large wood-burning fireplace. Ceilings feature exposed rafters creating a sense of space. Downstairs are two bedrooms with a full family bathroom. The main bedroom is upstairs with an en-suite bathroom and leads onto a private balcony.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-0955 Bruce Durham - 082 380 1880 - bruce.durham@greeff.co.za





STONEHAVEN ESTATE

R4,995 million

Ultra-Modern Entertainer's Dream Home

More than enough space to entertain guests and family. Modern large kitchen with spacious separate scullery. Dining area with fireplace. Large formal separate lounge with fireplace. Fully functional office can accommodate six people and is perfect for work-from-home environment, including a guest toilet. Wireless function throughout. Spacious patio, sparkling salt-chlorinated heated pool, beautiful manicured garden with irrigation system, fully alarmed with sensor beams throughout.

5 Bedrooms - 3 Bathrooms - Web Ref: GFHO-0902 Bruce Durham - 082 380 1880 - bruce.durham@greeff.co.za



MARINA DA GAMA

R1,595 million

Charming Family Home in Marina Da Gama

This neat, clean and tidy home has been well loved and is looking for a family to move right in and put down some new roots. Landscaped garden, pool and a tandem garage which opens out at the back of the garden for your water sport equipment. The main bedroom is on the opposite side of the house from the other two bedrooms allowing Mum and Dad privacy from the rest of the family. A large shaded porch is perfect for long hot summer days.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-0989 For more information - Heather Cape - 083 320 6302



LAKESIDE

From R3,4 million (VAT inc)

Klein Welgemeend Estate

This security estate overlooks Lakeside, where the Zandvlei Lake offers a number of activities including yachting, windsurfing and canoeing, and moments away, Muizenberg beach is a favourite of surfers, swimmers and walkers.

Only two townhouses remaining.

Web Ref: GFHO-0337

Heather Cape - 083 320 6302 / Bruce Durham - 082 380 1880









NOORDHOEK

R7,5 million

Gracious and Elevated with Stunning Sea Views

Set on an acre at the end of a cul-de-sac, this home commands one of the best positions on the mountainside and has sweeping sea views stretching from Kommetjie Lighthouse across Longbeach to Chapman's Peak. Features include a huge stone-clad fireplace, kitchen with solid rose wood fittings and granite tops and a natural spring on the property, which is a source of abundant clear water.

4 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFFB-0298
For more information - Dale Gremels - 082 539 9393 - dale@greeff.co.za





NOORDHOEK

R6,8 million

Two-Acre Country Homestead with Equestrian Facilities

Nestled beneath Owls Koppie in Dassenberg, is this character home with extraordinary panoramic sea, lake and mountain views. The living areas lead out to the under-cover patio with pool. A separate two-roomed flatlet comprises bedroom/lounge, kitchen and bathroom as well as a separate entrance, en-suite "therapy" room. Four stables, a feed and tack room, large arena and five grassed paddocks complete the property. Borehole is a plus.

7 Bedrooms - 6 Bathrooms - 2 Garages - Web Ref: GFFB-0322 For more information - Dale Gremels - 082 539 9393 - dale@greeff.co.za





NOORDHOEK

R4,68 million

The Stone House - Noordhoek's Heritage

Set in a 3 035m² level and fertile garden with well-established trees, this home was built in the 60's out of rock quarried from Chapman's Peak. The windows and doors are all made of teak, and there are many hard-wood finishes throughout the home which include Jarrah and Oregon Pine. The floors in the living areas are hand-made Batavian clay floor tiles and there are two lovely fireplaces to keep you cosy in Winter. Fabulous mountain views and loads of S-P-A-C-E.

6 Bedrooms - 3 Bathrooms - 1 Self-Contained Cottage - Web Ref: GFFB-0340 For more information - Dale Gremels - 082 539 9393 - dale@greeff.co.za



NOORDHOEK

R6,595 million

This Home is a Statement in Style

As you step across the threshold of this elegant, sophisticated and luxurious home, with excellent finishes, extraordinary sea views surround you. All bedrooms are en-suite, separate TV room, study area, "Man Cave" (could convert to flatlet), laundry room, double garage with direct entrance, beautifully fitted kitchen with scullery, lounge with fabulous fireplace, dining area to undercover patio.

4 Bedrooms - 4 Bathrooms - 2 Garages - Web Ref: GFFB-0328

Dale Gremels - 082 539 9393 - dale@greeff.co.za



NOORDHOEK

R4,295 million

A Great Family Home... in a Secure Estate.

Contemporary finishes and versatile accommodation make this home a winner! Open-plan living area with a modern, well-appointed kitchen and lounge with wood-burning fireplace. Foldback doors open out onto an undercover patio compete with built-in braai and small swimming pool. Sheltered garden. Ownership includes the use of the estate tennis court.

4 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFFB-0337

Dale Gremels - 082 539 9393 - dale@greeff.co.za





For more information - Rob Mustart - 083 230 2291 - rob.mustart@greeff.co.za



FISH HOEK

R4,6 million

Quality Family Home Overlooking False Bay

This spacious family home on two levels with panoramic views across False Bay boasts a large lounge and dining room, study and a designer kitchen leading out to a carport with direct access.

4 Bedrooms - 3 Bathrooms - 3 Garages - Web Ref: GFFB-0124



For more information - Tracy Munnik - 082 412 8401 - tracy@greeff.co.za



R2,695 million

Amazing Space - Exceptional Views

Modern family home with large, established garden in a secure estate. Your own private sanctuary. Excellent flow from the lounge, dining and kitchen to a large patio with uninterrupted views.

3 Bedrooms - 2 Bathrooms - 2 Parkings - Web Ref: GFFB-0338



For more information - Tracy Munnik - 082 412 8401 - tracy@greeff.co.za



KOMMETJIE

CAPRI

R1,45 million

Absolute Gem

Family home tucked away in a cul-de-sac. Lovely indoor / outdoor flow. Offering open plan kitchen/dining and lounge. Double doors flowing from lounge into private and wind-protected garden.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFFB-0329



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NEWLANDS

R4 million

Best of Taste, Best of Everything

Beautifully decorated, this north-facing, elevated two bedroom, two bathroom (both en suite) apartment is set in an exquisite complex within Newlands. Wooden floors abound within a luxurious environment. A gorgeous fireplace takes center stage. Plenty of space, cupboards to match. Extremely safe and secure.

The apartment includes two parking bays and a large store room, which are all underground.

2 Bedrooms - 2 Bathrooms - 2 Parking Bays - Web Ref: GFHO-0924 Brent Farrell - 082 876 4548 - brent@greeff.co.za



CLAREMONT

R3,25 million

Crème de la Crème

This one has it all. Secure, neat as a pin, spacious two-bedroom, two-bathroom apartment in one of the most sought-after complexes within Claremont. The main bedroom has a full bathroom en-suite. The second bedroom has the use of a shower, toilet and basin. Air-conditioned. Parking within the building. There are two guards on duty 24/7. A gymnasium and pool for your use.

2 Bedrooms - 2 Bathrooms - 1 Parking Bay - Web Ref: GFHO-0996 Brent Farrell - 082 876 4548 - brent@greeff.co.za





CLAREMONT

R3,25 million

Sought-After Modern Complex

Modern one-bedroom apartment with garden. Fully secure with concierge 24/7. The complex has a swimming pool, WiFi and solar panels to heat water.

1 Bedroom - 1 Bathroom - 2 Parking Bays - Web Ref: GFHO-0953

Di Tyrrell - 082 823 7442 / Vilma Gruneberg - 082 895 9172



NEWLANDS

R2,5 million

In the Heart of Newlands

Spacious, safe and well presented. Hugely convenient for either the newly married couple, student digs or for the investor.

2 Bedrooms - 2 Bathrooms - 2 Parking Bays - Web Ref: GFHO-1015

Brent Farrell - 082 876 4548 - brent@greeff.co.za



HARFIELD VILLAGE

R923 000

Spacious Ground Floor Apartment

Ideal for the first time buyer, young professionals or small family. Original wood flooring throughout, with tiled kitchen and private sunny courtyard.

2 Bedrooms - 1 Bathroom - 1 Garage - Web Ref: GFHO-1019

Leeann Poggenpoel - 083 662 6484 / Michael Greenwood - 076 070 5551



RONDEBOSCH

R2,25 million

Exciting New Release

North-facing duplex within walking distance to Cavendish Square and Jammie shuttle. Three good-sized bedrooms, with great views of mountain.

3 Bedrooms - 2 Bathrooms - 1 Garage - Web Ref: GFHO-0917

For more information - Di Tyrrell - 082 823 7442 - di@greeff.co.za



RONDEBOSCH

R975 000

Sought-After Aapartment Block

This apartment boasts a well-appointed kitchen with lots of cupboards space and black granite counter top. Underground parking bay and a store room.

1 Bedroom - 1 Bathroom - 1 Parking Bay - Web Ref: GFHO-0969

Brent Farrell - 082 876 4548 - brent@greeff.co.za



KENILWORTH

R720 000

Wonderful Investment

This neat and clean flat provides excellent security, including electric fencing and 24-hour manned security.

2 Bedrooms - 1 Bathroom - 1 Parking Bay - Web Ref: GFHO-1014

Michael Greenwood - 076 070 5551 / Leeann Poggenpoel - 083 662 6484







KENWYN R2,75 million

Dual-Living Family Home on Large Erf

This spacious family home set on a 641m² erf is ideally suited for the larger family. Wide and generous entrance to light and bright open-plan living areas.

4 Bedrooms - 3 Bathrooms - 3 Garages - Web Ref: GFHO-0938

Shahieda Bardien - 084 512 4845 - shahieda@greeff.co.za



KENILWORTH R2,25 million

Sought-After Robyndale

Beautifully renovated two-bedroom apartment. Kitchen open-plan to lounge, with dining area. Communal pool and the block has 24/7 security.

2 Bedrooms - 1 Bathroom - 1 Garage - Web Ref: GFHO-1003

Vilma Gruneberg - 082 895 9172 - vilma@greeff.co.za



OTTERY R1,8 million

House with Beautiful Finishes

Stunning three-bedroom home (two built-in cupboards), main en-suite. Fully fitted kitchen, bathroom, lounge, dining room, double garage and pool.

3 Bedrooms - 2 Bathrooms - 2 Garages - Web Ref: GFHO-1011

For more info - Abieda Salie - 082 990 8266 - abieda@greeff.co.za



KENILWORTH

R3,5 million

Bright, Sunny and Garden Views

Spacious north-facing apartment with enclosed balcony. Storeroom. Excellent security in a very well-maintained complex.

4 Bedrooms - 2 ½ Bathrooms - 2 Garages - Web Ref: GFHO-1010

Vilma Gruneberg - 082 895 9172 - vilma@greeff.co.za



WYNBERG

R795 000

An apartment for you

Large apartment with open-plan kitchen to north-facing sunny lounge and dining area. Built-in cupboards, full bathroom and undercover parking bay.

2 Bedrooms - 1 Bathroom - 1 Garage - Web Ref: GFHO-0933

Gary Steyn - 082 867 0491 / Terry Pope - 072 419 0070



OTTERY

R790 000

Three-Bedroom House in Ottery

Neat bedrooms with built-in-cupboards, fully fitted kitchen, bathroom, lounge and dining room. This is an ideal, secure, free-standing house.

3 Bedrooms - 1 Bathroom - 2 Garages - Web Ref: GFHO-1009

For more info - Abieda Salie - 082 990 8266 - abieda@greeff.co.za





VREDEHOEK

R6,899 million

Sound Investment or Solid Family Home

This versatile property is currently being run as a profitable guest house that has been established for 19 years. Enchanting views, a gym, sun deck, Jacuzzi and large entertainment area, plus secure parking for up to four cars. The house can be purchased as a residential home or a well-established guest house. This home is perfect for a large family or an astute investor looking for a business opportunity.

8 Bedrooms - 8 Bathrooms - 1 Garage - Web Ref: GFCB-0244 Alan Screen - 083 235 0616 / Tanya Netto - 083 395 7125



GREEN POINT

R1.75 million

You Snooze You Loose

Un-renovated first-floor two-bedroomed apartment with huge potential in a quiet block. Belton is a 12-flat apartment block situated on a plot with a larger block (Son Vida) in front. Located in Green Point, on the edge of the trendy De Waterkant area. Walking distance to shops and Cape Quarter and on the MyCiti bus route. 24-Hour security guards and access-controlled gate.

2 Bedrooms - 1 Bathroom - 1 Garage - Web Ref: GFCB-0190 Greg Hadenham - 079 838 1236 - greg@greeff.co.za



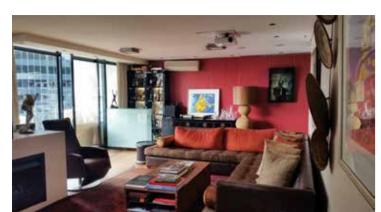
SEA POINT

R2,25 million

Old-World Charm in Character Block

Two-bedroom pied-a-terre bordering Fresnaye. Situated in a quiet nook, this charming apartment is on the top floor. Renovated Oregon floors, built-in cupboards in both rooms, new upgraded open-plan kitchen with granite tops and all new appliances included. Extra-large shower in full bathroom with under-floor heating and heated towel rail.

2 Bedrooms - 1 Bathroom - Web Ref: GFCB-0239 Alan Venter - 082 336 0890 - alanv@greeff.co.za



CBD R₁₀ million

Located in the Heart of Cape Town

Within walking distance of exclusive restaurants, shops, nightlife and just 20 minutes' drive from Cape Town International Airport, it's ideally situated to enjoy the best the city has to offer while being close to beaches, the famous V & A Waterfront and many other amenities. The interior boasts accessible open-plan living accentuated by floor-to-ceiling windows. The entertainment area provides a good flow with large balconies.

3 Bedrooms - 3 Bathrooms - 2 Parking Bays - Web Ref: GFCB-0235 Oliver Barnett - 082 458 2374 / Angelique Du Plessis - 072 440 1215



CBD

R₃,8 million

Live It Up

Large two-bedroom apartment with modern lines in a secure art-deco building in the heart of the city. Comes with two secure parking bays.

2 Bedrooms - 2 Bathrooms - 2 Parking Bays - Web Ref: GFCB-0196 Oliver Barnett - 082 458 2374 / Angelique Du Plessis - 072 440 1215



ORANIEZICHT

R2,595 million

Full of Character

This spacious apartment is tucked away in a peaceful and sought-after pocket of Oranjezicht. The complex comprises only four units. The property lies on a 125m² erf. Two reception rooms and a huge exclusive use patio area. The kitchen is well equipped, modern and has a scullery. This home is perfect for both a first-time buyer and an investment buyer.

2 Bedrooms - 2 Bathrooms - Web Ref: GFCB-0234 Alan Screen - 083 235 0616 / Tanya Netto - 083 395 7125



CBD

R2,5 million

Classy Corner Apartment

Double-volume living area and a clever use of space combined with a modern kitchen give this bright apartment an open feel. A spacious patio offers an outside dining and entertainment area. Wembley square includes a Virgin Active gym, shops, restaurants and medi spa. 24-Hour security and parking.

2 Bedrooms - 1 Bathroom - 1 Parking Bay - Web Ref: GFCB-0237 Angelique Du Plessis - 072 440 1215 / Oliver Barnett - 082 458 2374



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CLIFTON

R39 million

One-of-a-Kind Architectural Masterpiece in Clifton

This beautiful triple-storey designer home is positioned in the best road in the heart of Clifton, offering masterful design to incorporate the surrounding natural beauty. With feng shui principles as a starting point, the home enjoys an abundance of natural light with lavishly designed open areas both indoor and out. With the Twelve Apostles mountain range as its back drop, and uninterrupted panoramic sea views in the foreground, this home presents and awe-inspiring and unique offering.

4 Bedrooms - 4 Bathrooms - 2 Garages - Web Ref: GFCB-0236 For more information - Janine Butcher - 079 224 5079 - janineb@greeff.co.za





CAMPS BAY

R15,5 million

Views. Views. Views.

This spacious north-facing designer apartment offers three bedrooms all en-suite, a separate, self-contained, one-bedroom penthouse apartment with large Jacuzzi terrace and barbeque area overlooking the beautiful sea and mountain views. Within walking distance to the beach, shops and all amenities. Open-plan living, dining and entertainment areas with gas fireplace opening onto the balcony complete this immaculate apartment. This is the ideal lock-up-and-go property.

4 Bedrooms - 4 Bathrooms - 2 Garages - Web Ref: GFCB-0206 For more information - Janine Butcher - 079 224 5079 - janineb@greeff.co.za From the birthplace of coffee...













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For more information - Janine Butcher - 079 224 5079 - janineb@greeff.co.za



R14,5 million

Beautiful Lock-Up-and-Go

Breath-taking panoramic views, with exceptional finishes and design. The open-plan living areas open up onto the expansive wrap-around balcony overlooking the Atlantic Ocean with direct lift access.

3 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFCB-0205



For more information - Janine Butcher - 079 224 5079 - janineb@greeff.co.za



CAMPS BAY From R12,32 million

Two Prime Plots

Prime development opportunity — offers two sub-divided plots, which can be sold together at R27m for 1990m², or as two separate erven, pricing from R12,32m. Both sites have magical views of both mountain and sea.



For more information - Janine Butcher - 079 224 5079 - janineb@greeff.co.za



CAMPS BAY

R7,995 million

Light and bright

Lovely light and sunny townhouse, within walking distance to the beach, shops, restaurants and all the night life of Camps Bay. Ideal lock-up-and-go property.

3 Bedrooms - 3 Bathrooms - 2 Garages - Web Ref: GFCB-0214

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CHANGING

BROUGHT TO YOU

On Sale from 25 November

Here to stay!

When Andre du Toit, aka the big positive guy, turned down the corporate job offer of a lifetime in Europe, he also opened the floodgates to a new career as an entrepreneur, coach and motivational speaker on his home turf, South Africa.

After 22 years in the corporate world I was facing a difficult decision; the last four years had seen me living and working in Europe, heading up a subsidiary of one of the largest companies in the world, and now I had been asked to make the decision to relocate permanently. On the surface it looked like a no-brainer. I loved the job. The salary, benefits and the perks were going to be huge and, as a 44-year-old white South African male, frankly, this shouldn't have been a difficult decision to make. Yet it was not that straight forward. This was not a temporary cushy overseas contract, it was a permanent decision to leave the country of my birth. Forever. Sure the financial and security rewards were very enticing, but deep down, I knew this would not only be an enormous wrench on my family, but on my very soul. You see I believe in purpose, and I believe I have a role to play in South Africa.

No sooner had I made the decision to live in South Africa. I started doubting myself. So many people said I was crazy. "How will you find a job as a white male? What about the future of your family?" (These were more accusations than questions). Soon after making the decision, however, everything started falling into place. Funny that, follow your calling and everything you need comes your way.

I soon realised that a lot of things had changed in the four years I'd been away. A new spirit of pessimism seemed be prevailing and the after-dinner conversations invariably turned to who could tell the worst new South Africa story. I however, was as happy as a lark. I had almost forgotten what crazy, amazing, enthusiastic and passionate people South Africans really are. It's only when you have been away that you grasp how special we as a nation can be.

We don't appear to be phased by adversity, in fact we seem to thrive on it. Yes, we have the naysayers, but even they play a role. Perhaps we need them to tell us that we can't do it, just to give us the motivation to prove them wrong. I think we should be called the people who specialise in the impossible. The international world told us a peaceful transition to democracy was impossible. We bought candles and baked beans just in case, and then went out and proved them wrong. And, the best part of staying in South Africa is discovering how many of us are hugely positive and highly motivated to make a contribution, and would not exchange being a South African for anything.

Five years ago I was asked to share my story at a large sales conference and my second career was born; to tell people why South Africa is still one of the most amazing places to live - not from a romanticised point of view, but based on hard facts. This avenue has not only gifted me with the moniker "The Big Positive Guy", but has granted me the greatest privilege as well as constant confirmation that I made the right decision. I now give over 150 presentations a year to corporates and SME's, not only sharing the "Good News" about South Africa but also training companies and individuals to reach their true potential.

As my wife said after a recent trip to the USA, "What a wonderful holiday visiting the land of plenty, but so glad to be home in the land of opportunity." And that says it all, "South Africa is the land of opportunity."



Andre can be reached at bigpositiveguy@gmail.com or better still go to Google and ask... "Who is the big positive guy?"

PRESCIENT



IONATHAN SIEFF CEO of Prescient Wealth Chairman of Prescient Wealth Investment Committee

Ionathan has over 22 Years of Asset and Wealth Management Experience, including previous CEO of Close Brothers Asset Management (UK) as well as CEO and Director of various financial services companies such as Fairbairn Private Bank. He has wide sector specific experience in financial services including areas such as wealth & asset management, corporate finance, and private equity investment.

70

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03/01/1990

ONE OF THE MOST DIFFICULT OF HUMAN ENDEAVOURS IS THE CREATION OF FAMILY WEALTH.

At the heart of every family is the desire to care for and protect immediate and extended family. For the fortunate few who get it right, the endeavour does not end there; many have achieved financial security for their families, only for that prize to be lost, due sometimes to self-inflicted wounds, sometimes to exogenous shocks.

Some generations are more fortunate than others. The group of boys born in the 1890s and in 1920 and earlier, were decimated in two World Wars. Those born after WWII grew up during one of the quickest economic growth periods in Man's history - though the sceptre of war never left them. Today our children are being raised in the shadow of Cold War II, and a new economic paradigm (primarily led by Central Bank liquidity bubbles), which if it goes wrong, will end up devastating much of the global middle class and wealthier families most of whom are unprepared.

Economics has often been viewed as "war pursued by other means" and it would be wise to prepare and position your wealth accordingly. The "VIX index", a volatility indicator used by many investors to gauge investor risk appetite, has been near all-time lows recently. Effective

03/01/2006

VIX Index

03/01/1998

target inflation-beating returns whilst taking the lowest possible risk, at the lowest possible cost. We adopt the tried and tested approach taken by US University Endowments such as Yale and Harvard which focus on optimal strategic asset allocation, enhanced and designed by us, for individuals and their families. To achieve this, we carefully analyse the optimum global strategic asset allocation, leveraging off the powerful quantitative techniques within our Group. Prescient is Africa's largest independent quantitative asset manager. A significant element of investor returns result from accurate asset class allocation, and we use statistical techniques to ascertain the most appropriate global asset class allocation for a chosen client inflation-plus benchmark in a currency of their choosing. Genuine diversification is an essential tool available to investors as it enables them to capture broad market forces while reducing uncompensated risk associated with individual securities or asset classes. As South Africans, our families, carreers and future earnings are largely based and generated here. With South Africa making up less than one percent of global GDP, and with only the eighteenth largest stock exchange in the world, it is logical to reduce

protector against volatility shocks.

IF YOU WOULD LIKE TO EXPLORE ANY OF THESE TOPICS FURTHER, PLEASE GET IN TOUCH WITH US.

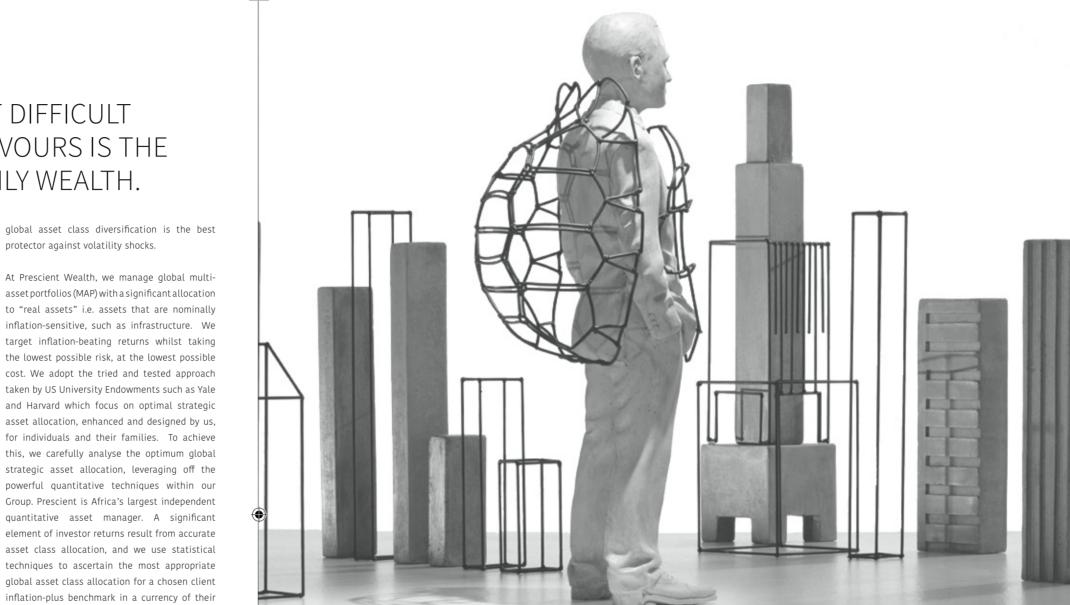
this risk and expose our wealth to the returns

available on the global stage.



03/01/2014





SLOW AND STEADY WINS, CONSISTENTLY.

At Prescient, we're in it for the long run. Our clients trust our proven and pragmatic approach. It's how we invest - in the past, today, and in the future. To know more about PRESCIENT any of our products and services, visit www.prescientwealth.co.za

The animal sculptures were created by visionary South African artist, Beth Armstrong.

Tortoises are slow and steady, but everyone knows that they win the race in the end. Our approach to investing is just as consistent. This allows us to grow our clients' investments at a reliable rate, a track record we're proud of. We also protect our clients' assets, just like the tortoise's shell protects it.

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